

# Community Wellness Campus A Project Proposal

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# **Executive Summary**

Lutheran Social Services of Southern California (LSSSC), a leading provider of social service programs in Southern California, desires to create Community Wellness Campuses across Southern California. These Community Wellness Campuses will use a holistic paradigm to provide housing and sustainability services to the communities we serve.

Currently, LSSSC is developing a Community Wellness Campus in the City of San Bernardino's Second Ward. The project will develop and on owned and undeveloped land buildings and facilities that integrate the services it currently operates along with additional and newly added services across an eight-pronged wellness model. This evidence-based approach is specifically designed to integrate and coordinate care in a holistic manner. The campus will also contain a community food market that will not only ensure the program is financially sustainable but will also be integrated into the holistic service model as it will addresses the community's lack of access to nutritious food. The goal is that the food market will be fully operated by the participants of the workforce development program.

The Campus will deliver medical, behavioral and life skills resources across the spectrum of the wellness model. It will provide community-wide housing and sustainability services, after-school programs, workforce development resources, and pathways to long-term housing stability that include emergency shelter, transitional housing, and permanent supportive housing. Administrative and other facilities will be designed to include features that will ensure that client care be coordinated across an array of services. Outcomes and other milestones will also be tracked and measured using care coordination software designed for the delivery of services provided in the wellness model.

Our mission-driven executive team believes this integrated model will address the poverty, housing, food insecurity, and general trauma facing residents in the City of San Bernardino. This model of care that can be launched throughout Southern California and is being explored for export to City of San Diego.

#### Who We Are

The genesis of LSSSC dates back to 1944, when ahandful of congregants from Lutheran churches in San Diego began providing services and resources to veterans returning home. There were not enough jobs to support them, homes to shelter them, or food to feed them and this

#### Mission

Ignited by faith, we live out God's love by embracing, equipping, and empowering vulnerable people in Southern California.

#### Vision

Sharing the love of Christ, we seek to form a community where the vulnerable are safer and stronger, the dependent are self-sustaining, the isolated dwell in community, and the weary are given hope.

#### Values

Compassion, Advocacy, Respect, Collaboration, Innovation, & Stewardship



small group saw a need and so organized to form the Lutheran Welfare Commission in San Diego.

This group joined with like-minded congregants in Los Angeles and formed Lutheran Social Services of Southern California in 1946. Today, we employ nearly 200 caring and dedicated staff that deliver more than 30 programs in 20 locations across six counties. Our programs in San Diego County include an emergency food pantry and distribution center in the city of Chula Vista, a senior companion program in the city of Clairemont, and the administration of a highly successful Department of Trio's Upward Bound and Talent Search program in the Sweetwater Union High School District.

For 76 years, LSSSC has committed to helping the most vulnerable families and individuals. The current COVID epidemic has only sharpened the effect of housing and food insecurity and the overall tamafaced by so many people across Southern California. LSSSC has a mission-driven executive team, supportive board of directors, and caring and dedicated staff to build Community Wellness Campuses throughout Southern California to meaningfully address these societal ills.

We are a social ministry organization with the Lutheran Services of America, one of the largest health adhuman services networks in America and are a Recognized Social Ministry with the Lutheran Church Missouri Synod and a Social Ministry Organization with the Evangelical Lutheran Church of America.

Our partners and funders include the US Departments of Education, Housing and Urban Development, and Health and Human Services as well as regional and local private and government partners.

We are committed to fostering a diverse workforce, and maintaining a workplace that is equitable, inclusive, and safe for all employees and clients. We prohibit any unlawful discrimination including race, religion, gender, national origin, ancestry, color, language, age, marital status, sexual orientation, gender identity, gender expression, physical or mental disability, medical condition, genetic information/characteristics, veteran status, political affiliation, or any other characteristic.

We have remained true to our mission since inception and today we serve throughout Southern California from locations in the Counties of Orange, Los Angeles, Riverside, San Bernardino, San Diego, and Ventura. Our services and programs are diverse and range from the homeless drop in and resource center in the city of Thousand Oaks to the administration of the Department of Education Upward Bound Trio Programs in the City of San Diego, to the operation of a walk-up emergency shelter in the City of San Bernardino. In fiscal year 2021, LSSSC provided services to each of the above-named Counties. In total we received more than \$13 million dollars in funding.



# The Community Wellness Campus

The final project will result in a campus that delivers housing and sustainability services and integrates and coordinates a myriad of needed services to the community. The campus will have a center devoted to the delivery of after-school services, offer workforce development, a newly constructed emergency shelter, transitional and supportive housing units, and administrative buildings. Facilities and spaces will be designed to facilitate care coordination and the efficient delivery of services.

The Community Wellness Campus will also address the prevailing concern around food insecurity and be financially sustainable. The campus' community food market, run by the participants of the workforce development program, will allow the array of campus services to be financially sustainable.

The pilot campus will occupy more than 3 acres in the vicinity of the San Bernardino County Interstate 215 (I-215)corridor. The project entails the revitalization and development of various housing types and supportive services operated by Lutheran Social Services of Southern California. The Community Wellness Campus will include interconnected open space and recreation amenities for the community at large. These Community Wellness Campuses will be designed to protect the privacy of their residents and clients by providing a landscaped buffer between the campus and surrounding neighbors. The campus will be ADA accessible and designed with pathways connecting all buildings for ease of access and uniformity. The campus will be pet-friendly and provide a pathway of hope and stability for those experiencing chronic homelessness.

We believe these Community Wellness Campus will pioneer the way for other development projectsof this nature in the county and state and also bring new revenue to the City and provide housing, jobs, social, education and health services designed specifically to meet the needs of its residents and the surrounding community.

#### Community Wellness Campus Impact/Evaluation

LSSSC will have extensive evaluation metrics in place to continuously assess the programs and services offered. Our goal is to achieve impactful outcomes and create a pathwayfor long-term stability and self-sufficiency for those we serve. Additionally, evaluation will help to determine the level of capacity that programs need to optimize client outcomes. This will include resources, staff, program materials, funding, and partnerships. Data will be collected in several ways: 1) At the first point of contact with Care Coordinators; 2) During intake and assessment – Care Coordinators collect clients' demographic, background, and biopsychosocial needs data; 3) Care Coordinators will set goal-specific milestones for the participants, then conduct time-specific follow-ups to determine whether the milestones are being met; and 4) Clients will meaningfully participate in the continuous improvement of services offered. At least once per quarter – Care Coordinators will collect written and verbal feedback from clients, asking them to convey success stories, or improvements that could be made in the program.

We will also evaluate program impact by administering pre and post-enrollment



questionnaires to clients. Quarterly progress reports to evaluate program performance measures will also be utilized using the Homeless Management Information System (HMIS). This information will be stored in Apricot 360, a specifically customized care coordination software designed for the integrated services and programs that will be offered on the Community Wellness Campus.

# **Community Wellness Campus Facilities and Services**

## Pathways to long-term sustainable housing

## Emergency Men's Shelter

Will include entry features such as individual cubicle lodging, personal storage space for each client, and a kennel for pets. The shelter will also include an indoor laundry facility, commercial kitchen and social hall for dining, showers and restrooms.

#### Transitional Homes for Men

The transitional homes will provide temporary residence and wrap-around services to help clients stabilize. Each house has three to five bedrooms and can accommodate two to three clients per room. Living room, kitchen, dining room, and bathrooms are shared space. Portion of houses will be exclusively reserved for clients who are capable and eligible to transition from the men's shelter.

## Permanent Supportive Housing Apartment Buildings

Permanent supportive housing offers safe and stable housing environments with voluntary and flexible supports and services to help people manage serious, chronic issues such as mental and substance abuse disorders. This building will provide permanent housing to qualified individuals and families. The units in this building will be exclusively for clients of our transitional housing program who are ready for permanent housing.

# Sustainability Services

#### Children and Youth Center

Afterschool programming for children and youth will include educational and recreational classrooms for child/youth development. The center will be gated and outside of the building will have an outdoor playground and other recreational spaces.

#### Social Services Building

Community and social services aim to maximize the development of human potential and the fulfillment of human needs, through an equal commitment to working with and enabling people to achieve the best possible levels of personal and social well-being. Staff members will provide a variety of supportive services such as Mental Health, Intensive Care Coordination, Workforce Development and Housing Counseling. The building will contain staff office space and individual and group meeting rooms for clients.



The building will also contain two large community conference rooms that can be rented out for use by other partnering organizations.

#### Medical Clinic

The clinic provides free, and fee based medical care (on a sliding scale) to low-income residents,

# **Funding Strategies and Opportunities**

There is a myriad of existing funding that is available for the development of permanent or interim housing as well as the development of infrastructure that supports positive behavioral health continuum of treatment and service resources.

These opportunities are well known to us and our expertise around these services gives us tremendous credibility to access these funds. We have been doing this work for some time and rejoice in the opportunity to increase our footprint via this welcomed funding.

California Department of Housing and Community Development (HCD Project Homekey

Administered by the California Department of Housing and Community Development (HCD), approximately \$1.4 billion (FY 2021-22) in grant funding will be made available to local public entities, including cities, counties, or other local public entities, such as housing authorities or Tribal Entities within California.

Homekey is an opportunity for state, regional, and local public entities to develop a broad range of housing types, including but not limited to hotels, motels, hostels, single-family homes and multifamily apartments, adult residential facilities, and manufactured housing, and to convert commercial properties and other existing buildings to Permanent or Interim Housing for the Target Population.

The Homekey Round two Notice of Funding Availability (NOFA) will be released on September 9, 2021 and the Homekey Round 2 Application will be available in late September 2021. Completed applications will be accepted on a rolling basis until funds are exhausted or May 2, 2022, whichever comes first.

<u>The California Department of Health Care Services (DHCS) and Department of Social Services</u> (CDSS); Behavioral Health Continuum Infrastructure Program (BHCIP) Launch Ready

The California Department of Health Care Services (**DHCS**) and Department of Social Services (CDSS) was authorized through 2021 legislation to establish BHCIP and award approximately **\$2.1 billion** to construct, acquire, and expand properties and invest in mobile crisis infrastructure related to release of a joint Request for Applications (RFA).

CCE, which was established through Assembly Bill (AB) 172 (Chapter 696, of Statutes 2021) as a companion effort focused on the acquisition, construction, and rehabilitation of adult and senior care facilities that serve SSI/SSP and CAPI applicants and recipients and other adults who are experiencing or are at risk of homelessness.



BHCIP Launch Ready grants (\$518.5M) will provide funding to construct, acquire, and rehabilitate real estate assets to expand the behavioral health continuum of treatment and service resources in settings serving Medicaid beneficiaries. Proposed behavioral health infrastructure projects must demonstrate they have been through a planning process and are ready for implementation. These applications will only be accepted from projects that are determined to be launch-ready and are submitted according to the timeline in the RFA.

The California Department of Health Care Services (DHCS) and Department of Social Services (CDSS); Community Care Expansion Program Capital Expansion Grant Funding

CCE Capital Expansion grants (\$570M) are for acquisition, construction, and rehabilitation to preserve and expand adult and senior care facilities serving Supplemental Security Income/State Supplementary Payment (SSI/SSP) and Cash Assistance Program for Immigrants (CAPI) applicants and recipients, including those who are experiencing or are at risk of homelessness.

# Why Now?

The U.S. Census Bureau reports that the official poverty rate in 2020 was 11.4%, up almost 1.0 percentage point from 10.5% in 2019 (which was the first increase in poverty after five consecutive annual declines). According to the Center on Budget and Policy Priorities, the employment rate remains below pre-pandemic levels, and millions still report that their households did not get enough to eat or are not caught up on rent payments. In 2020, there were 37.2 million people living in poverty, approximately 3.3 million more than in 2019.

According to the Public Policy Institute of California, our state's level of income inequality exceeds that of all but five states. <sup>4</sup> Families at the top of the income distribution in California have more than 12 times the income of families at the bottom (\$262,000 versus \$21,000, for the 90th and 10th percentiles, respectively, in 2018). This has resulted in 13.4% of the population (more than 5 million people) for whom poverty status is determined in California, living below the poverty line – a number that is higher than the national average of 12.3%. In an attempt to ameliorate the adverse impact, of poverty's ever-worsening grip; the United States Interagency Council on Homelessness recommends the investment of time, effort, and financial resources by federal / state and local public and private partners, working together in close collaboration; while California's Action Plan for Preventing and Ending Homelessness in California promotes a Vision which includes, "Stronger, collaborative partnerships with public and private partners in communities." <sup>5</sup>

<sup>&</sup>lt;sup>5</sup> Action Plan for Preventing and Ending Homelessness in California https://bcsh.ca.gov/calich/documents/action\_plan.pdf



<sup>&</sup>lt;sup>1</sup> Income, Poverty and Health Insurance Coverage in the United States: 2020

 $September\ 14,\ 2021,\ https://www.census.gov/newsroom/press-releases/2021/income-poverty-health-insurance-coverage.html$ 

<sup>&</sup>lt;sup>2</sup>Tracking the COVID-19 Economy's Effects on Food, Housing, and Employment Hardships, November 21, 2021,

https://www.cbpp.org/research/poverty-and-inequality/tracking-the-covid-19-economys-effects-on-food-housing-and

<sup>&</sup>lt;sup>3</sup> Income and Poverty in the United States: 2020

September 14, 2021, 2021, https://www.census.gov/library/publications/2021/demo/p60-273.html

<sup>&</sup>lt;sup>4</sup>Income Inequality in California, January 2021, https://www.ppic.org/publication/income-inequality-in-california/

Lutheran Social Services of Southern California continues to be at the forefront of endeavors to forge strong and effective partnerships in the communities we serve. For the next 3-5 years, LSSSC's strategic focus is to deepen and grow our impact in Southern California through church and corporate partnerships, while simultaneously building integrative and holistic facilities focused on health, wellness & recovery services (<a href="https://www.lsssc.org/who-we-are/strategic-plan/">https://www.lsssc.org/who-we-are/strategic-plan/</a>). As we endeavor to diversify our revenue streams beyond public grants — we are increasing appeals to foundations and corporations that are likely to support our work. By developing closer relationships with our donors, we intend to maximize opportunities for working together — so as to leverage and steward resources that will address community impact objectives.

## **Conclusion**

Our mission-driven executive team believes this integrated model will address the poverty, housing, food insecurity, and general trauma facing residents in the City of San Bernardino. This model of care that can be launched throughout Southern California and is being explored for export to City of San Diego.

# **Appendices**

Master Site Plan San Bernardino Community Wellness Campus Pilot Location

Aerial Site Plan San Bernardino Community Wellness Campus Pilot Location

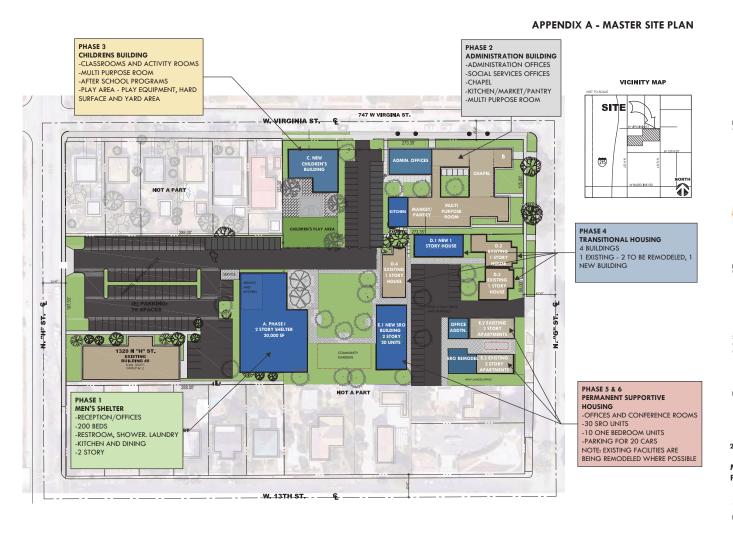
<u>Department of Housing and Community Development Notice of Funding Availability, Round 2</u> <u>Homekey Program</u>

<u>California Department of Social Services (CDSS) Request for Applications; Community Expansion Program Update</u>



# Appendix A

Master Site Plan San Bernardino Community Wellness Campus Pilot Location





# **Appendix B**

Aerial Site Plan San Bernardino Community Wellness Campus Pilot Location

#### APPENDIX B - AERIAL SITE PLAN



ADDITIONAL PARCELS

CURRENT OWNED PROPERTY



O TITE MADRICLIA AVE.

\_\_\_

SOCIAL SERVICE
SOCIAL

PROJECT:

SAN BERNARDINO
COMMUNITY WELLNES
CAMPUS
1354 N G ST
SAN BERNARDINO, CA
92405

22-0117

AERIAL SITE

JOB #: 17-003

# **Appendix C**

Department of Housing and Community Development Notice of Funding Availability, Round 2 Homekey Program



# DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT DIVISION OF STATE FINANCIAL ASSISTANCE

2020 W. El Camino Avenue, Suite 670, 95833 P.O. Box 952054 Sacramento, CA 94252-2054 (916) 263-2771 www.hcd.ca.gov



September 9, 2021

**MEMORANDUM FOR:** All Potential Applicants

**FROM:** Jennifer Seeger, Deputy Director

Division of State Financial Assistance

SUBJECT: Homekey Program

Notice of Funding Availability, Round 2

The California Department of Housing and Community Development (Department) is pleased to announce the availability of approximately \$1.45 billion of Homekey Program (Homekey) grant funding through this Round 2 Notice of Funding Availability (NOFA). Building on the success of both <a href="Project Roomkey">Project Roomkey</a> and the first round of Homekey, this significant investment continues a statewide effort to sustain and rapidly expand housing for persons experiencing homelessness or At Risk of Homelessness, and who are, thereby, inherently impacted by or at increased risk for medical diseases or conditions due to the COVID-19 pandemic.

Of the \$1.45 billion in Homekey funding, \$1.2 billion is derived from the Coronavirus State Fiscal Recovery Fund (CSFRF) established by the federal American Rescue Plan Act of 2021 (ARPA) (Public Law 117-2) and \$250 million is State General Fund. The \$250 million in State General Fund money is intended to supplement the acquisition of, and to provide initial operating subsidies for, Homekey sites to promote project feasibility. Five percent of the \$1.45 billion in Homekey funds is for Department administrative costs. Projects receiving an award from the state's direct allocation of the federal ARPA must expend the funds within eight months of the date of award. The portion of a project's award associated with State General Fund must be expended by June 30, 2026.

Due to the potential for program oversubscription, eligible applicants are encouraged to submit their completed application as soon as possible. The Department will be accepting the applications on a continuous, Over-the-Counter basis from the release of the Homekey application in late September until May 2, 2022, or until the available funds are exhausted, whichever occurs first. Applicants must submit a complete application available at <a href="https://homekey.hcd.ca.gov/content/apply.">https://homekey.hcd.ca.gov/content/apply.</a>

On September 30, 2021, the Department will hold a webinar to review the Homekey NOFA and application process. To register, please go to the Department's <a href="Homekey webpage">Homekey webpage</a>. To receive information on the workshop and other updates, please subscribe to the Department's Homelessness Prevention Programs listserv at <a href="http://www.hcd.ca.gov/HCD\_SSI/subscribe-form.html">http://www.hcd.ca.gov/HCD\_SSI/subscribe-form.html</a>.

If you have any questions, please submit them to <a href="mailto:Homekey@hcd.ca.gov">Homekey@hcd.ca.gov</a>.

# **Homekey Program**

# Notice of Funding Availability, Round 2



# Gavin Newsom, Governor State of California

Lourdes M. Castro Ramírez, Secretary Business, Consumer Services and Housing Agency

# Gustavo Velasquez, Director California Department of Housing and Community Development

2020 West El Camino Avenue, Sacramento, CA 95833 Telephone: (916) 263-2771 Website: https://homekey.hcd.ca.gov/

Homekey Program Email: Homekey@hcd.ca.gov

September 9, 2021

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# HOMEKEY PROGRAM NOTICE OF FUNDING AVAILABILITY

# Article I – Program Overview

# Section 100. Notice of Funding Availability (NOFA)

The California Department of Housing and Community Development (Department) is pleased to announce the availability of approximately \$1.45 billion in Homekey funding to sustain and rapidly expand the inventory of housing for people experiencing homelessness or At Risk of Homelessness and who are, thereby, inherently impacted by or at increased risk for medical diseases or conditions due to the COVID-19 pandemic or other communicable diseases. Before the COVID-19 pandemic, homelessness data showed Black, Indigenous, and People of Color (BIPOC) were overrepresented in the homelessness system. The pandemic made racial disparities more apparent, and communities are dealing with the additional disproportionate impact of illness and death among people experiencing homelessness. Homekey recognizes these impacts and encourages Eligible Applicants to examine disproportionate impacts in their own communities and to develop strategies to address these impacts.

Homekey is an opportunity for state, regional, and local public entities to develop a broad range of housing types, including but not limited to hotels, motels, hostels, single-family homes and multifamily apartments, adult residential facilities, and manufactured housing, and to convert commercial properties and other existing buildings to Permanent or Interim Housing for the Target Population.

Of the \$1.45 billion in Homekey grant funds, \$1.2 billion is derived from the state's direct allocation of the federal Coronavirus State Fiscal Recovery Fund (CSFRF), which was established by the American Rescue Plan Act of 2021 (ARPA) (Pub.L. No. 117-2). In addition, \$250 million is derived from the state's General Fund to supplement the acquisition of, and to provide initial operating subsidies for, Homekey sites.

#### Section 101. Authorizing Legislation and Applicable Law

Assembly Bill No. 140 (2021-2022 Reg. Sess.) provided the statutory basis for Round 2 of the Homekey Program by adding section 50675.1.3 to the Health and Safety Code (HSC), and it exempted certain Round 2 Homekey Projects from the California Environmental Quality Act (CEQA) by adding section 50675.1.4 to the HSC. The statutory scheme includes new construction of dwelling units as an eligible use and establishes a set-aside of funds for projects serving Homeless Youth and Youth at Risk of Homelessness.

HSC section 50675.1.3, subdivision (e) states, "The Department of Housing and Community Development may adopt guidelines for the expenditure of the funds appropriated to the department, and for the administration of the program. The guidelines shall not be subject to the requirements of Chapter 3.5 (commencing with Section 11340) of Part 1 of Division 3 of Title 2 of the Government Code."

This NOFA serves as the Department's guidelines for the expenditure of Homekey funds and the administration of the Homekey Program. As such, this NOFA establishes the terms, conditions, forms, procedures, and other mechanisms that the Department deems

necessary to exercise its powers and to perform its duties pursuant to the Homekey Program. The matters set forth herein are regulatory mandates and are adopted as regulations that have the dignity of statutes. (*Ramirez v. Yosemite Water Company, Inc.* (1999) 20 Cal. 4th 785, 799 [85 Cal.Rptr.2d 844].)

The Multifamily Housing Program (MHP) (Chapter 6.7 (commencing with Section 50675) of Part 2 of Division 31 of the HSC), and as subsequently amended, is hereby incorporated by reference. In accordance with HSC section 50675.1.3, subdivision (d), in the event of a conflict between this NOFA and the MHP, the provisions of this NOFA are controlling.

The MHP Final Guidelines (MHP Guidelines), effective June 19, 2019, and as subsequently amended, are hereby incorporated by reference. In the event of a conflict between any of this NOFA and the MHP Guidelines, the provisions of this NOFA are controlling.

The Department will only amend this NOFA as necessary and in accordance with the Department's guideline authority pursuant to HSC section 50675.1.3, subdivision (e).

All other criteria and matters set forth within the NOFA shall also govern the Tribal Entity set-aside that is further described below, unless and except to the extent expressly provided to the contrary by terms set forth within this NOFA and subject to any potential modification or waiver under or pursuant to Assembly Bill No. 1010 (Stats.2019, c. 660), which is set forth in HSC section 50406, subdivision (p).

# Section 102. Program Timeline

Homekey funds will be available to Eligible Applicants on a continuous, Over-the-Counter (OTC) basis, rather than on a competitive basis. The following table summarizes the anticipated Homekey Program timeline.

Table 1: Anticipated Timeline for Homekey Applications

NOFA release	September 9, 2021
Application release	Late September 2021
Stakeholder Webinar	September 30, 2021
Final day to submit an application within geographic set-asides and within period for timely submission of application bonus award	January 31, 2022
Application period for statewide pool opens	February 1, 2022
Final application due date	May 2, 2022, or until funds are exhausted, whichever occurs first
Award announcements	Continuous, with individual awards generally announced within 45 days of the Department's receipt of a complete and accurate application and all required supplemental documentation
Standard Agreements issued	Continuous, after the Department's receipt of required information and documentation
Grantee Expenditure and Program Report, annually for five years subsequent to contract execution	Annually by January 31

The Department reserves the right to modify the projected timeline at any time.

# Article II – Program Requirements

#### Section 200. Eligible Applicants

- Cities, counties, cities and counties, and all other state, regional, and Local Public Entities, including councils of government, metropolitan planning organizations, and regional transportation planning agencies designated in Section 29532.1 of the Government Code; or
- ii. Tribal Entities.

For purposes of this NOFA, a "Local Public Entity" is defined in accordance with HSC section 50079. Such definition includes the duly constituted governing body of an Indian reservation or rancheria; a tribally designated housing entity, as specified; and a housing authority, as specified.

Each of the foregoing entities may apply independently, or each entity may apply jointly with a nonprofit or for-profit corporation as a Co-Applicant.

#### Section 201. Eligible Uses

Awarded funds must be used to provide housing for the Target Population of individuals and families experiencing Homelessness or who are At Risk of Homelessness and who are inherently impacted by or at increased risk for medical diseases or conditions due to the COVID-19 pandemic or other communicable diseases. With respect to the list of eligible uses below, an Eligible Applicant may choose to target Project Roomkey properties, or other, non-Project Roomkey properties. The list of eligible uses is as follows:

- Acquisition or Rehabilitation, or acquisition and Rehabilitation, of motels, hotels, hostels, or other sites and assets, including apartments or homes, adult residential facilities, residential care facilities for the elderly, manufactured housing, commercial properties, and other buildings with existing uses that could be converted to permanent or interim housing.
- ii. Master leasing of properties for non-congregate housing.
- iii. Conversion of units from nonresidential to residential.
- iv. New construction of dwelling units.
- v. The purchase of affordability covenants and restrictions for units.
- vi. Relocation costs for individuals who are being displaced as a result of the Homekey Project.
- vii. Capitalized operating subsidies for units purchased, converted, constructed, or altered with funds provided pursuant to HSC section 50675.1.3.

#### Section 202. Eligible Projects

The Department welcomes and will consider a variety of innovative housing solutions as eligible projects. The following list of eligible projects is not exhaustive.

- i. Conversion of nonresidential structures to residential dwelling units.
- ii. Conversion of commercially zoned structures, such as office or retail spaces, to residential dwelling units.
- iii. Adult residential facilities, residential care facilities for the elderly, manufactured housing, and other buildings with existing residential uses.
- Multifamily rental housing projects.
- v. Excess state-owned properties.
- vi. Shared housing or scattered site housing is permitted as long as the resulting housing has common ownership, financing, and property management, and each household signs a lease.
- vii. The Department may, in its sole and absolute discretion, provide express written approval of structures lacking a permanent foundation, such as manufactured homes,

recreational vehicles, and floating homes, for temporary use only. The Department encourages applicants to explore financing alternatives to Homekey for such structures. Applicants that wish to access Homekey funds for these special uses shall submit, in their application, a detailed explanation of how the use will meet all Homekey Program requirements, including the requirements for use and affordability restrictions set forth at Section 208 of this NOFA.

Applicants seeking the Department's approval of structures lacking a permanent foundation are encouraged to discuss their options at the required pre-application consultation.

viii. Existing Homekey Assisted Units, previously awarded under the first round of Homekey funding, are ineligible for funding under this NOFA.

#### Section 203. Geographic Distribution and Set-Asides

COVID-19 impacts people who are experiencing or who are at risk of Homelessness throughout California. As such, the Department would like to ensure jurisdictions throughout the state have an equitable opportunity to apply for Homekey funds to protect the health and safety of their most vulnerable residents.

To this end, the Department has divided the state into eight regions, as outlined in Table 2, below. The regions are largely aligned with the various Councils of Government (COGs). As detailed in Table 3 below, each region has funding reserved. Each region's share of the Homekey allocation is calculated based on its proportionate share of persons experiencing homelessness as indicated by both the sheltered and unsheltered 2019 Homeless Point-in-Time (PIT) counts, plus its proportionate share of extremely low-income (ELI) renter households that are paying more than 50 percent of their income for rent.

The Department has established a four-month priority application period from the release date of the Homekey application in late September through January 31, 2022. During this prioritization period, the Department will group applications into one of the eight geographic regions, unless the application is prioritized for the Homeless Youth or Tribal Entity setasides.

After January 31, 2022, the Department will stop grouping applications by geographic region, and instead deploy unused funds from any undersubscribed geographic region(s) to fund subsequent applications statewide. The set-aside funding for Homeless Youth and Tribal Entities will remain unchanged. The Department will also redeploy undersubscribed and unused funds beginning May 2, 2022, as specified at Section 400 of this NOFA.

To further encourage the timely submission of Homekey applications, the Department will also award a bonus to applications submitted by January 31, 2022, as further detailed in Section 207.

Table 2: Counties by Geographic Distribution through January 31, 2022

Counties by Geographic Distribution			
Los Angeles County	San Joaquin Valley	Central Coast	Balance of State (Cont.)
Bay Area	Fresno	Monterey	Lassen
Alameda	Kern	San Benito	Mariposa
Contra Costa	Kings	San Luis Obispo	Mendocino
Marin	Madera	Santa Barbara	Modoc
Napa	Merced	Santa Cruz	Mono
San Francisco	San Joaquin	Balance of State	Nevada
San Mateo	Stanislaus	Alpine	Plumas
Santa Clara	Tulare	Amador	Shasta
Solano	San Diego County	Butte	Sierra
Sonoma	Sacramento Area	Calaveras	Siskiyou
Southern California	El Dorado	Colusa	Tehama
Imperial	Placer	Del Norte	Trinity
Orange	Sacramento	Glenn	Tuolumne
Riverside	Sutter	Humboldt	
San Bernardino	Yolo	Inyo	
Ventura	Yuba	Lake	

Table 3: Estimated Homekey Geographic Allocations

Region	PIT Count	Severely Rent-Burdened ELI	CSFRF Allocation	GF Allocation
Los Angeles County	58,936	395,380	\$296,715,462	\$61,966,491
Bay Area	35,028	196,270	\$165,312,376	\$34,524,079
Southern CA	15,360	188,835	\$101,785,576	\$21,257,049
San Joaquin Valley	10,064	100,400	\$60,041,459	\$12,539,146
San Diego County	8,102	88,470	\$50,514,984	\$10,549,623
Sacramento Area	8,167	68,640	\$45,065,261	\$9,411,495
Central Coast	8,157	35,795	\$35,671,365	\$7,449,660
Balance of State	7,464	30,834	\$32,093,517	\$6,702,457

# Set-Asides

The \$1.45 billion in Homekey funds will be allocated as follows:

Table 4: Homekey Funding Categories

Category	CSFRF Allocation	GF Allocation
Total Homekey Allocation	\$1,200,000,000	\$250,000,000
Total Geographic Allocation	\$787,200,000	\$164,400,000
Discretionary Reserve at 20%	\$196,800,000	\$41,100,000
State Administrative at 5%	\$60,000,000	\$12,000,000
Tribal Set-Aside at 5%	\$60,000,000	\$12,500,000
Homeless Youth Set-Aside at 8%	\$96,000,000	\$20,000,000

The Department will reserve 20 percent of the Homekey money to address unforeseen circumstances and to ensure that funding is effectively aligned with need. (For instance, the Department may use this reserve money to fund high-scoring projects in oversubscribed regions.)

Of the total amount provided under this NOFA, set-asides shall be reserved for Homeless Youth and Tribal Entity Projects meeting the criteria set forth below, and in the amounts set forth in Table 4 above. Unless otherwise indicated, all scoring criteria and other NOFA provisions shall govern the set-aside awards provided under this NOFA.

1. Homeless Youth: Pursuant to HSC section 50675.1.3, subdivision (c), the Department will set aside eight percent (8%) of Homekey funding for Projects serving Homeless Youth, or Youth at Risk of Homelessness, as defined in 24 Code of Federal Regulations (CFR) part 578.3. Projects within this set-aside may expand the Target Population to include current and former foster youth through the age of 25.

This set-aside is not subject to geographic allocation, but the Department will aim to promote geographic equity. Homekey Projects are not required to serve Homeless Youth, or Youth at Risk of Homelessness. Homekey Projects proposing to serve Homeless Youth, or Youth at Risk of Homelessness, may also serve other qualifying members of the Target Population.

Projects that meet the threshold requirements of Sections 300-303, as well as the following criteria, will be prioritized for Homeless Youth set-aside funds:

- Have at least 25 percent (25%) of Assisted Units reserved for Homeless Youth or Youth at Risk of Homelessness; (See Section 304, 4a for points awarded)
- Have jointly applied and/or partnered with a nonprofit corporation(s), including community-based organization(s), with experience serving Homeless Youth, or Youth at Risk of Homelessness; and (see Section 304, 2a-c for points awarded)
- Have reasonable proximity to youth-centered amenities, including, but not limited to, community colleges, universities, trade schools, apprenticeship programs, employment programs, childcare centers for parenting youth, and community centers for youth (e.g., LGBTQ+ centers, drop-in youth centers). (See Section 304, 4g for points awarded)

The Department will also prioritize Projects that provide supportive services for Youth Assisted Units using a Positive Youth Development (PYD) model and trauma-informed care. Services may include, but are not limited to, case management, income supports, educational and employment counseling, life skills, legal assistance, health and wellness, and family connection services.

2. Tribal Entities: The Department will set aside five percent (5%) of the Homekey funding for Eligible Applicants that meet the definition of a Tribal Entity, as set forth and provided in this NOFA. This set-aside is not subject to geographic allocation, but the Department will aim to promote geographic equity.

The Department will endeavor to provide comprehensive technical assistance to Tribal Entities, and Tribal Entities are highly encouraged to utilize available technical assistance throughout the application process and during implementation of the Project.

The requirements set forth in this NOFA are subject to AB 1010 (Stats.2019, c. 660), which is set forth in HSC section 50406, subdivision (p). Accordingly, and pursuant to HSC section 50406, subdivision (p), (a) where the provisions of tribal law, tribal governance, tribal charter, or difference in tribal entity or legal structure would cause a violation or not satisfy the requirements of this NOFA, said requirements may be modified as necessary to ensure program compatibility; and (b) where provisions of tribal law, tribal governance, tribal charter, or difference in tribal entity legal structure or agency create minor inconsistencies (as determined by the Director of the Department or a duly authorized designee thereof) with the requirements set forth in this NOFA, the Department may waive said requirements, as deemed necessary, to avoid an unnecessary administrative burden. Matters set forth or otherwise provided for in this NOFA that may be modified or waived include, without limitation, threshold scoring requirements and any other matters set forth in HSC section 50406, subdivision (p)(2). Tribal Applicants are accordingly encouraged to discuss any such potential modifications or waivers and their options in that regard at the required preapplication consultation.

## Section 204. Program Deadlines

Capital funds must be expended within eight months of the date of award. For Projects that involve acquisition and are receiving capital awards, Grantees must expend the funds by the expenditure deadline and the project escrow must be closed by the expenditure deadline. To meet this requirement, the Department will provide ongoing support to assist Grantees and has developed an accelerated award and disbursement process.

Additionally, Grantees shall complete all applicable construction and/or Rehabilitation within 12 months of the date of award. All Projects shall achieve a full occupancy (fully occupied with consideration for an average of 10% vacancy rate at any given time) within 90 days of construction and/or Rehabilitation completion. The Grantee may ask the Department for an extension for construction and/or Rehabilitation completion, where it is clear that the extension is due to circumstances or conditions beyond their control and granting an extension will enable the Project to complete construction and/or Rehabilitation or achieve full occupancy of the Assisted Units. In cases where an extension for construction and/or Rehabilitation completion is granted by the Department, the deadlines for capital fund expenditure and full occupancy may be extended within the constraints of applicable law.

Pursuant to 31 CFR part 35.5, the Department may reimburse eligible costs incurred beginning on March 3, 2021. Applicants are encouraged to discuss their options at the required pre-application consultation.

All operating funds must be fully expended by the Grantee by no later than June 30, 2026.

# Section 205. Maximum Grant Amounts and Capital Funding Match

Homekey will fund a maximum grant amount per door, pursuant to the conditions of this section, which includes both the acquisition cost and any needed Rehabilitation or new construction. The award will be the lower of the maximum grant amount, or the sum of the acquisition amount supported by an appraisal and any additional construction and Rehabilitation expenses as supported by documentation required by the Department. "Door" refers to units at the time of the acquisition, which may differ from the number of units that are available after a conversion of the property. For those projects that undergo a future conversion, the number of units may need to be reduced in order to accommodate kitchenettes, additional bedrooms, space for supportive services and other amenities. For new construction and conversion of office, commercial, or other non-residential structures into residential dwelling units, Homekey will fund a maximum grant amount per completed Assisted Unit serving the Target Population, or an amount as supported by an appraisal, whichever is lower. "Assisted Unit" refers to units that are available after the construction or conversion of the property.

The Department will contribute a baseline amount per door, as outlined below, in whichever category is higher for the Assisted Unit. This baseline contribution does not require a local match.

# <u>Unit Size -- Baseline Capital Amounts:</u>

- i. Studio or one-bedroom units will receive a baseline amount of \$150,000 per door.
- ii. Two-bedroom units will receive a baseline amount of \$175,000 per door.
- iii. Three-bedroom or larger units will receive a baseline amount of \$200,000 per door.

Note that Homekey will fund "doors" based upon the number of units and unit size at the time of acquisition. In situations where units are combined to make larger units, awards will default to the number of doors and size of units at acquisition. In situations where multi-bedroom (two or more bedrooms) units at acquisition are divided into smaller unit sizes, awards will default to the number of doors and size of units with the lower baseline amount per door.

#### OR

#### Sub-Populations Served -- Baseline Capital Amounts:

- Assisted Units reserved for those experiencing Chronic Homelessness will receive a baseline amount of \$200,000 per door.
- ii. Assisted Units reserved for Homeless Youth or Youth at Risk of Homelessness will receive a baseline amount of \$175,000 per door.

#### Additional Contribution Amount – Local Match

Beyond the applicable baseline amount, the Eligible Applicant may leverage a 1:1 local match to provide up to \$100,000 in additional funds per door. For example, where the Applicant shows \$100,000 in matching funds, the Department will fund no more than \$250,000 for a 1-bedroom Assisted Unit,

\$300,000 for a 3+ bedroom Assisted Unit, \$300,000 for an Assisted Unit serving those experiencing Chronic Homelessness, and \$275,000 per door for an Assisted Unit serving Homeless Youth/Youth at Risk of Homelessness.

Appendix A shows how maximum funding awards from Homekey vary with different perdoor costs, unit types, and Applicant contribution levels.

For relocation costs, the Department will pay for one-half of the relocation cost per door in addition to the capital award. For example, if a Project includes \$15,000 in relocation costs, then the Department will pay for \$7,500 of that relocation cost.

For the purchase of affordability covenants and restrictions, and for master-leasing, the Department may size the award per door based on a recent market study within the past year which conforms to guidelines adopted by the Tax Credit Allocation Committee (TCAC), and/or a rent roll, and/or other supporting documentation. For these uses, the maximum Homekey contribution per door shall not exceed the maximum amounts referenced in this section for acquisition, Rehabilitation, and new construction.

## Section 206. Operating Subsidies and Match

- i. Where an operating subsidy is requested, the total <u>amount</u> of operating subsidy per Assisted Unit is limited as follows:
  - Assisted Units reserved for those experiencing Chronic Homelessness, for Homeless Youth, or for Youth at Risk of Homelessness shall not exceed \$1,400 per month; and
  - b. All other Assisted Units shall not exceed \$1,000 per month.
- ii. The total <u>duration</u> of the operating subsidy (as described in i. above) is tied to the amount of the Applicant's matching funds, and is limited as follows:
  - a. If Projects can demonstrate a commitment of three years of non-Homekey operating funds for Assisted Units, the Department will provide an operating subsidy sized for two years.
  - b. If Projects can demonstrate a commitment of four or more years of non-Homekey operating funds for Assisted Units, the Department will provide an operating subsidy sized for three years.
  - c. If Projects have application scores of 140 or more, the Department may consider providing an operating subsidy sized for three years without the Applicant demonstrating a commitment of four or more years of non-Homekey operating funds.
- iii. Operating subsidy may pay for necessary, recurring Project Operating Expenses in an amount approved by the Department. Qualifying expenses include utilities, maintenance, management fees, taxes, licenses, and supportive services costs, but not debt service or required reserve account deposits. Operating Expenses should be included in the Project's submitted budget.

- iv. If requesting an operating subsidy, the Eligible Applicant must submit a letter of support from the local Continuum of Care (CoC) or Housing Authority confirming the need for an operating subsidy and evidencing that other operating funding, such as rental subsidies, were sought for the Project, but the funding isn't available for this use. A letter template and a list of potential Homekey complementary funding can be found on the Homekey webpage.
- v. The Homekey-funded portion of the operating subsidy must be expended (liquidated) by June 30, 2026, with the Grantee establishing a capitalized operating subsidy reserve and disbursing the funds as outlined in this NOFA.
- vi. Eligible Applicants are required to demonstrate a five-year commitment to provide operating funds for the proposed project. The first two years of operating funds may include an award from Homekey. Operating match may be obtained from any source, including any federal, state, local, private, or philanthropic source. Eligible Applicants will have an opportunity to discuss the match requirements and potential match sources during the pre-application consultation.

Additionally, the following requirements apply to operating match contributions:

- The Eligible Applicant must ensure the laws governing any funds to be used as matching contributions do not prohibit those funds from being used to match Homekey funds; and
- ii. If the State General Funds are used to satisfy the matching requirements of another program, then funding from that program may not be used to fulfill the matching requirements of the Homekey Program.

#### Section 207. Bonus Awards

#### Timely Submission of Application

The Department will award an additional \$10,000 per Assisted Unit as a bonus award for each Project with a timely submission of a complete application to the Department by January 31, 2022. Application packages that are incomplete or that do not meet the filing requirements will not be awarded the bonus award. This bonus may be used for either operating or capital expenses.

## Expedited Occupancy

The Department will award \$10,000 per Assisted Unit as a conditional bonus amount for Projects meeting the following expedited occupancy timeframe:

i. Project's Assisted Units achieve full occupancy (with consideration for an average of 10 percent vacancy) within eight (8) months of the date of award.

This bonus award can be used for operating costs only, including the reimbursement of operating costs already incurred. Projects eligible for this bonus award must commit to achieving full occupancy within eight (8) months after the award date. Projects will not receive the bonus award if reaching full occupancy in eight (8) months was not planned in their application, nor required in their Standard Agreement.

The Department will not disburse the conditional bonus amount until proof of full occupancy (rent roll) is provided to the Department within eight (8) months of the date of award. Once the documentation is deemed sufficient by the Department, the Grantee may submit a request for funds disbursement. If Grantee fails to meet the expedited occupancy timeframe as indicated in their application, the Department may reallocate the conditional bonus amount to fund other Eligible Applicants.

## Section 208. Affordability Term

The Grantee shall duly encumber all Interim Housing, Transitional Housing, and Congregate Shelter Projects with a 15-year covenant, declaration, regulatory agreement, or similar use restriction that (a) is recorded in first position against the Project real property for the benefit of the Department, (b) restricts the use, operation, occupancy, and affordability of the Project in accordance with all applicable requirements of this NOFA and all other Program requirements, and (c) is otherwise in form and substance acceptable to the Department.

The Grantee shall duly encumber all Permanent Housing Projects with a 55-year covenant, declaration, regulatory agreement, or similar use restriction that (a) is recorded in first position against the Project real property for the benefit of the state, regional, local, or tribal Grantee, (b) restricts the use, operation, occupancy, and affordability of the Project in accordance with all applicable requirements of this NOFA and all other Program requirements, (c) duly names the Department as a third party beneficiary with the right and privilege, but not the obligation, of enforcement thereof, and (d) is otherwise in form and substance acceptable to the Department.

# Section 209. Flexibility

The Department recognizes the limited availability of local, state, and federal funds, and the corresponding imperative for flexibility in the Homekey Program. Therefore, subject to the Department's advance written approval, a Grantee may use a capital expenditure award to fund the proposed project's operating costs, or an operating award to fund the proposed capital expenditure, so long as the aggregate Homekey award is expended on eligible uses.

# Article III – Threshold and Scoring Criteria

## Section 300. Threshold Requirements

To be eligible to receive funding, all Projects must meet the following requirements as they relate to the Eligible Applicant and the project types:

- Applications may be submitted independently by an Eligible Applicant, as defined in Section 200 and Article VII. Alternatively, each of the foregoing Eligible Applicants may apply jointly with a nonprofit or for-profit corporation as Co-Applicant.
- ii. Projects must serve persons qualifying as members of the Target Population.
- iii. Applications must include an initial plan for providing supportive services based on the anticipated needs of the Target Population and any proposed sub-populations to be served by the Project. The initial plan shall be reasonably detailed and

comprehensive, as determined by the Department in its sole and absolute discretion. The supportive services plan shall provide a description of the services that will be available at the housing site including but not limited to case management, behavioral health services, physical health services, assistance obtaining benefits and essential documentation, and education and employment services. The plan shall include a description of the on-site staffing plan proposed to deliver these services. Also, the plan shall describe the approach to securing and/or connecting residents to off-site services including primary care and other needed physical health and behavioral health services as well as other tenancy supports.

- iv. Applications must include an overview of the plan and timeline for any required entitlements, permits, and environmental clearances. Eligible Applicants will have an opportunity to discuss their land use and environmental clearance plans, and related statutory authorities during the pre-application consultation.
- v. Applications must include a completed Racial Demographic Data Worksheet, which reports CoC outcomes by race and ethnicity. The completed worksheet may be submitted by the Applicant and the template can be found on the Homekey webpage.
- vi. The Grantee shall have site control of the property at the time of application, and such control shall not be contingent on the approval of any other party. The status and nature of the Grantee's title and interest in the property shall be subject to the Department's approval. Site control may be evidenced by one of the following:
  - a. Fee title;
  - A leasehold interest on the property with provisions that enable the lessee to make improvements on and encumber the property provided that the terms and conditions of any proposed lease shall permit compliance with all program requirements;
  - A leasehold estate held by a Tribal Entity in federal tribal trust lands property, or a valid sublease thereof that has been or will be approved by the Bureau of Indian Affairs;
  - d. An executed disposition and development agreement, or irrevocable offer of dedication to a public agency;
  - e. A sales contract, or other enforceable agreement for the acquisition of the property;
  - f. A letter of intent, executed by a sufficiently authorized signatory of the Eligible Applicant, that expressly represents to the Department, without condition or reservation, that, upon successful application, the Eligible Applicant shall purchase or otherwise acquire a sufficient legal interest in the property to accomplish the purpose of the award. The letter of intent must also be acknowledged by the party selling or otherwise conveying an interest in the subject property to the Eligible Applicant. If this form of evidence is relied upon at the time of application, the Department may impose additional milestones, in the Standard Agreement, regarding increased evidence of eventual site control closer to the likely close of escrow; or

- g. Other forms of site control that give the Department assurance (equivalent to items a. through f. above) that the Applicant will be able to complete the Project in a timely manner and in accordance with all the Program's objectives and requirements.
- h. For Applicants proposing sites that will require a use change for permanent housing, there should be a commitment and plan to facilitate or expedite those processes, so as to not delay expenditure and occupancy requirements.
- vii. The Eligible Applicant applying for the Homekey funding is the entity that the Department relies upon for experience and capacity, and will control the project during acquisition, development, and occupancy.
- viii. A development plan that supports acquisition of a site and fund expenditure before all program deadlines and demonstrates evidence of strong organizational and financial capacity to develop the project.
- ix. Assisted Units and other units of the Project must meet all applicable state and local requirements pertaining to rental housing, manufactured housing, including but not limited to requirements for minimum square footage, and requirements related to maintaining the project in a safe and sanitary condition.
- x. Applicants and Co-Applicants must be in good standing with the State of California and all agencies and departments thereof. By way of example and not limitation, an Applicant and Co-Applicant must be qualified to do business in the State of California and must be in good standing with the California Secretary of State and the California Franchise Tax Board. Applicants that are delinquent in meeting the material requirements of previous Department awards may, in the Department's reasonable discretion, fail threshold review.
- xi. The Department will require Eligible Applicants to submit a complete application with all required documents. The Department reserves the right to request clarification of unclear or ambiguous statements made in an application and other supporting documents.
- xii. Relocation Assistance Narrative. Applicant shall submit a concise, sufficiently detailed narrative to demonstrate its consideration of, and early engagement with, applicable relocation assistance laws and requirements. (This Relocation Assistance Narrative does not take the place of the relocation plan, or the Certification Regarding Non-Application of Relocation Benefits and Indemnification Agreement, that the Grantee shall submit as a condition of funding.) Applicant's Relocation Assistance Narrative shall include or identify the following:
  - a. A diagrammatic sketch of the Project site.
  - b. Clear, high-resolution photographs of the Project site and all improvements thereon (e.g., buildings, parking lots, billboards).
  - c. The projected dates of any Homekey-funded acquisition, construction, Rehabilitation, demolition, or similar development activities at the Project site.

- d. A description of any persons, businesses, or farm operations that will or may be displaced from the Project site by the foregoing development activities. Applicant shall specify whether any such displacement will be permanent or temporary.
  - If no such displacement will occur, Applicant shall conclude the narrative by expressly confirming that Applicant's eligible use(s) of the funds will not result in the displacement of any persons, businesses, or farm operations from the Project site.
  - ii. If such displacement will occur, Applicant shall further develop the narrative by including the additional elements set forth at (e) (i) below.
- e. A description and evidence of attempts made to maintain the tenure of existing residents that may qualify under the criteria for the Target Population.
- f. A description of the aggregate relocation needs of the persons, businesses, or farm operations that will or may be displaced by the Homekey-funded activities.
- g. A brief description of how those relocation needs will be met, as well as the Applicant's projected timeline for fully meeting those needs, including the dates of planned notices to displaced persons, businesses, or farm operations.
- h. An identification of the Applicant's relocation consultant and/or relocation services provider in connection with the project site. Applicant shall also submit legible copies of its services contract or letter of intent with or to the relocation consultant and/or relocation services provider.
- Applicant's cost estimate (and associated funding strategy) for providing relocation assistance and benefits to the persons, businesses, or farm operations that will or may be displaced by the Homekey-funded activities.

# Section 301. Permanent Housing Requirements

In addition to Section 300 above, Permanent Housing projects will also be evaluated on the following requirements:

- i. Funding commitments or other reasonable assurance to cover operations and service costs with specific funding sources (government/philanthropic/private) for the proposed project for five (5) years and a budget which covers operations and services costs through year 15 from the recordation of the use restriction.
- ii. If the Eligible Applicant is acquiring, rehabilitating, and operating a Permanent Housing project, the Eligible Applicant or Co-Applicant shall demonstrate the following minimum experience requirements:
  - a. Development, ownership, or operation of a project similar in scope and size to the proposed project; or development, ownership, or operation of at least two affordable rental housing projects in the last ten years, with at least one of those projects containing at least one unit housing a tenant who qualifies as a member of the Target Population.
  - b. The property manager and supportive service provider shall have three or more years of experience serving persons of the Target Population. If a property manager is not yet selected for the proposed project, the Eligible Applicant shall certify that this requirement will be reflected in any future solicitation or memorandum of understanding
  - c. Experience administering a Housing First program that includes principles of harm reduction and low barriers to entry.
- iii. One-for-one replacement of assisted housing
  - a. If the acquired housing or site is to be redeveloped/repositioned as part of the locality's overall goal to address the needs of the Target Population and the community, the Applicant shall provide as part of the application a commitment to ensure one-for-one replacement of units.
  - b. If the target site is going to be demolished before any occupancy by the Target Population, no one-for-one replacement commitment needs to be provided. The unit mix will be evaluated based on the project proposal.
  - c. The application shall include a site map indicating the original target housing location and all proposed housing location(s). If all proposed housing will be located within the neighborhood, no additional documentation is necessary. If replacement housing is proposed outside the target neighborhood, the application must also include a justification explaining why it is necessary to locate this replacement housing outside the target neighborhood (i.e., offsite) and how doing so supports and enables the Target Population to maintain housing.

#### Section 302. Interim Housing Requirements

In addition to Section 300 above, Interim Housing projects will also be evaluated on the following requirements:

i. Funding commitments or other reasonable assurance to cover operations and service costs with specific funding sources (government/philanthropic/private) for the

- proposed project for five (5) years and submit a budget to cover operations and services costs through year 15 from the recordation of the use restriction.
- ii. If the Eligible Applicant is acquiring, rehabilitating, and/or operating an Interim Housing project, the Eligible Applicant or Co-Applicant shall demonstrate the following minimum experience requirements:
  - Successful development, ownership, or operation of an Interim Housing project, such as an emergency shelter or Transitional Housing for at least three of the last ten years for individuals who qualify as members of the Target Population;
  - b. Experience in linking Interim Housing program participants to Permanent Housing to ensure long-term housing stability; and
  - c. Experience administering a Housing First program that includes principles of harm reduction and low barriers to entry.

## Section 303. Other Requirements

- i. Units serving the Target Population and occupied units serving ELI households are eligible for funding.
  - a. Homekey may fund all units in a project or a portion of the units. If seeking Homekey funding for a portion of the units in a given project, Applicants must identify committed sources for the non-Homekey units. The non-Homekey units are not required to serve the Homekey Target Population.
  - b. If, at the time of acquisition, an existing tenant's household income is at or below the ELI limit, but the tenant does not qualify as a member of the Target Population, the tenant may remain in place and the unit may still be funded by Homekey. When, in the course of normal tenant turnover, the ineligible household moves from the unit, the unit shall thereafter be occupied by the Target Population. There should be no more than 49 percent of the Assisted Units that do not meet the Target Population. An existing household who meets the Target Population definition or was a member of the Target Population at the time they moved into the property will not be counted towards the 49 percent cap. Evidence confirming that existing tenants qualify as either ELI or Target Population will be required of the Applicant.
- ii. At year 15 from the recordation of the use restriction, in circumstances where the Grantee has exhausted available operating funding and demonstrated to the Department that the Project is no longer feasible, the Department may approve an increase in income levels, to the minimum extent required for fiscal integrity, in five percent increments of Assisted Units up to 50 percent AMI.
- iii. The Department reserves the right to set restrictions on the unit mix, rent levels, and other factors deemed necessary. To the maximum extent possible, these changes shall minimize the impact on the lowest income Project residents and shall be phased in as gradually as possible. If, following any increase in rents and income limits, or modification of Target Population occupancy requirements, new resources become available, or market demand changes, allowing reversion to the former income and

- rent limits or Target Population occupancy requirements, the Department may reimpose these income limits and rent limits or Target Population occupancy requirements, in whole or in part, subject to an analysis of Project feasibility.
- iv. In addition to Section 300 above, Applicants purchasing affordability covenants and restrictions will also be evaluated on the following requirements:
  - a. The Grantees that purchase affordability covenants and restrictions for existing residential units shall restrict those units to individuals and families who are Homeless or who are At Risk of Homelessness, as defined in 24 CFR part 578.3. Such restriction shall run for at least 15 years.
- v. In addition to Section 300 above, master leasing projects will also be evaluated on the following requirements:
  - a. The Grantee shall provide a 15-year plan from the recordation of the use restriction to cover operations and service costs for the Project with specific funding sources (government/philanthropic/private). The Department may waive the requirement for a 15-year plan to cover operating and services costs in cases where master-leased units are intended for a shorter-term need, including, but not limited to, the housing of individuals temporarily displaced as a result of Rehabilitation, or immediate and short-term placement of individuals while permanent units are under construction.
  - b. The Department can consider and has the discretion to approve other master leasing timeframes and scenarios. Applicants are encouraged to discuss their options at the required pre-application consultation.

# Section 304. Application Scoring Criteria

In addition to meeting the other minimum program requirements outlined in Article III, Applicants must score a **minimum of 120 points to be eligible for funding**. Scores will be based on the following:

Table 5: Homekey Application Scoring Criteria

Categories and Maximum Point Scores	Evaluation Criteria
Ability to expend funds timely and demonstration of operating leverage  (Up to 40 points)	<ul> <li>a. Identification of the site suitable for development and evidence of site control, or a plan and timeline for obtaining site control along with other supporting evidence (e.g., letter of intent, an exclusive negotiating agreement, ground lease, etc.). NOTE: Sections 300-303 of this NOFA further outline site control requirements related to specific project type. (Up to 20 points)</li> <li>Fee title/leasehold (20 points)</li> <li>Option agreement/sales contract (20 points)</li> <li>Exclusive negotiating agreement (15 points)</li> <li>Letter of intent (15 points)</li> <li>Documented commitment of non-Homekey rental or operating subsidies that will be used to maintain the ongoing affordability of the project. (Up to 20 points)</li> </ul>

Categories and Maximum Point Scores	Evaluation Criteria
	Project-Based or Grantee-Based Enforceable Funding Commitments for operating assistance, or rental subsidies (including, but not limited to project-based vouchers, VASH vouchers, tenant-based vouchers, or locally funded rental assistance): (1 point for each 5 percentage increment of Assisted Units with committed funding, up to a maximum of 20 points)
	Contingencies in commitment documents based upon the receipt of Round 2 Homekey funding will not disqualify a source from being counted as committed. However, the Department must approve evidence that funding will reliably be available.
	a. Demonstration of Applicant or member(s) of development team's experience in development, ownership, or operation of a project(s) similar in scope and size to the proposed Project. <b>NOTE</b> : Sections 300-303 of this NOFA further outline threshold experience requirements related to specific project type. (Up to 25 points)
	<ul> <li>Development, ownership, or operation of one project similar in scope and size to the proposed Project; or development, ownership, or operation of at least two affordable rental housing or interim projects in the last ten years, with at least one of those projects containing at least one unit housing a tenant who qualifies as a member of the Target Population. (10 points)</li> </ul>
	<ul> <li>5 additional points awarded for each additional project (development, ownership, or operation of affordable rental housing or interim projects in the last ten years serving at least one member of the Target Population) (up to 15 additional points)</li> </ul>
2. Experience (Up to 55 points)	b. Demonstration of service provider's experience helping persons address barriers to housing stability and providing other support services, not necessarily within a housing project. Service provider may be Applicant, or a member of the development team described in Applicant's response to point category 2.c., below. Service provider experience must be with the specific population(s) housed within the Homekey units to count toward points in this section (e.g., families, singles, Homeless Youth, Chronically Homeless) (Up to 15 points)
	<ul> <li>1 point awarded for each year of service experience, up to a maximum of 15 points.</li> </ul>
	<ul> <li>NOTE: Sections 300-303 of this NOFA further outline threshold experience requirements related to specific project type.</li> </ul>
	c. Commitment letter(s) or MOU(s) documenting how the complete development and management team (which may include Applicant, developer, property manager, lead service provider, etc.) are connected and will work together on the Project. Applicants are encouraged to complete due diligence checklists to ensure all members of the team are aware of roles and responsibilities (Up to 15 points)
Racial equity and     Community Engagement  (Up to 20 points)	a. Racial Disparities Analysis (Up to 10 points) Using the Racial Demographic Data Worksheet (in application), provide the Continuum of Care Outcomes by Race and Ethnicity and the following analysis. NOTE: Section 300 of this NOFA further outlines this threshold requirement.
	Using the data from the worksheet, provide a narrative analysis of the racial and ethnic disparities in systems outcomes. What are the root

Categories and Maximum Point Scores	Evaluation Criteria
	causes or factors leading to these racial inequities? For service providers with prior experience, provide an analysis of prior program outcomes.  Detail how the Applicant will address racial and ethnic disparities in program outcomes at each stage of the project design and development.  b. Community Engagement (Up to 10 points)
	Detail how the Applicant has engaged or will engage with the target community, including people currently experiencing homelessness and people with lived experience of homelessness, to inform the design of the project.
	Provide documentation of this engagement, including but not limited to meeting notes, community planning documents, MOU of partnership with community organization, etc.
	a. The Project serves specific sub-populations (20 points)
	<ul> <li>25% or more of Assisted Units are reserved for those experiencing Chronic Homelessness (20 points); <u>OR</u></li> </ul>
	<ul> <li>50% or more of Assisted Units are reserved for those experiencing Homelessness (20 points); <u>OR</u></li> </ul>
	<ul> <li>25% or more of Assisted Units are reserved for Homeless Youth or Youth at Risk of Homelessness (20 points);</li> </ul>
	b. Assisted Units include units for large family housing types (10 points)
	<ul> <li>At least twenty-five percent (25%) of the Assisted Units in the project shall be three-bedroom or larger units, <u>AND</u></li> </ul>
	- At least an additional twenty-five percent (25%) of the Assisted Units in the project shall be two-bedroom or larger units, consistent with TCAC Regulations (4 CCR § 10325(g)(1)(A-I)), (10 points)
Community impact and site	c. Commitment to 55 year deed restriction to serve Target Population, waiving any potential accommodation by the Department to increase income limits as described in Section 303. (Up to 20 points)
selection	- At least 25% of Assisted Units restricted (5 points)
(Up to 92 points)	- At least 50% of Assisted Units restricted (10 points)
	- At least 75% of Assisted Units restricted (15 points)
	- 100% of Assisted Units restricted (20 points)
	d. The extent to which the Project (with 20 or more units) commits to being accessible to persons with disabilities ( <b>Up to 10 points</b> )
	<ul> <li>Exceeds the state and federal accessibility requirements set forth Section 505, specifically providing a minimum of 15 percent of units with features accessible to persons with mobility disabilities, as defined in 24 C.F.R. Section 8.22 and the parallel ADAAG 2010 and CBC provisions; (5 points)</li> </ul>
	<ul> <li>A minimum of 10 percent of units with features accessible to persons with hearing or vision disabilities, as defined in 24 CFR Part 8.22 and the parallel ADAAG 2010 and CBC Chapter 11B provisions. (5 points)</li> </ul>
	e. The proposed project requires no Rehabilitation or construction, or the Rehabilitation/construction and full occupancy can be completed within eight (8) months of award. Those receiving points in this category are

Categories and Maximum Point Scores	Evaluation Criteria
	also able to utilize the bonus award as outlined in Section 207. (10 points)
	f. For any project where the Applicant's capital match exceeds the minimum match required per Assisted Unit, one (1) point will be assigned for every \$10,000 over the minimum match required ( <b>Up to 10 points</b> );
	<u>OR</u>
	For any project where the average total cost per Assisted Unit is below the minimum baseline per door, one (1) point will be assigned for every \$10,000 under the baseline amount. (Up to 10 points)
	g. Site Selection (Up to 12 points)
	The project site is located within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop OR the project includes an alternative transportation service for residents (e.g., van or dial-a-ride service), if costs of obtaining and maintaining the van and its service are included in the budget and the operating schedule is either on demand by tenants or a regular schedule is provided (4 points)
	The Project site is in proximity to essential services:
	<ul> <li>i. Grocery store – within 1/2 mile of a full-scale grocery store/supermarket where staples, fresh meat, and fresh produce are sold. (1 mile for projects in rural areas) (2 points);</li> </ul>
	<b>NOTE</b> : If applying for TCAC, it is advisable that the grocery store be at least 25,000 gross interior square feet.
	ii. Health facility – within 1/2 mile (1 mile for projects in rural areas) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner on-site for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).
	A qualifying medical clinic must accept Medi-Cal payments, or Medicare payments, or Health Care for the Homeless, or have an equally comprehensive subsidy program for low-income patients; (1 point)
	iii. Library – within 1/2 mile of a book-lending public library (1 mile for projects in rural areas); (1 point)
	iv. Pharmacy – within 1/2 mile of a pharmacy (1 mile for projects in rural areas). May be included in a grocery store or health facility (2 points)
	v. For projects with units serving Homeless Youth: within one mile of at least two of the following: community colleges, universities, trade schools, apprenticeship programs, employment programs, childcare centers for parenting youth, and/or community centers for youth (e.g., LGBTQ+ centers, drop-in youth centers) (2 points)
	For any project resulting in the permanent displacement of residents (not businesses or farm operations), as outlined below:
5. Negative Points (Up to -20 points)	- The project permanently displaces existing residents in 5% of total units. (-5 points)
	- Applicants lose one point (up to an additional 15 points) for each additional percentage point of households displaced out of total units.

In the event of program oversubscription, where Applicants have the same score and the same date and time stamp, the Department may consider additional criteria as a tiebreaker, including, but not limited to, cost-effectiveness, community impact, affirmatively furthering fair housing, innovative housing types, tenant stability and proximity to transit, and services and amenities.

# Article IV. Application Submission, Review, and Award Process

# Section 400. Application Process and Submission

For OTC funding, applications will be accepted and evaluated on a first-come, first-served basis at any time from the release of the application until May 2, 2022, or until the available funds are exhausted, whichever occurs first. Funds are awarded to those applicants that meet the minimum threshold criteria, including the minimum point score.

Homekey Round 2 application materials must be submitted electronically to the Department's <u>website.</u>

Electronic Submission - Requirements for uploading the Homekey Round 2 Application and required supporting documentation, including naming conventions, are described in the Homekey Round 2 Application instructions/checklist tab. Applicants must upload all complete application materials to the Department's website no later than 11:59 p.m. Pacific Daylight Time on Wednesday, May 2, 2022, to the extent that funds remain available at that time.

Application packages that are incomplete or that do not meet the filing requirements will not be considered for funding but may be amended and resubmitted. Applications must be on the Department's forms and, forms cannot be altered or modified by the Applicant. Excel forms must be submitted in Excel format, not as a PDF document.

- i. Applications will be prioritized as described in Section 203.
- ii. The Department will evaluate applications for compliance with the minimum program requirements set forth in this NOFA.
- iii. After each Applicant has been certified to meet the minimum program requirements, each project must receive a minimum overall score of 120 points, as outlined in Section 304, to be considered for a funding award.
- iv. Each Applicant and Co-Applicant shall submit an authorizing resolution that, in the Department's reasonable determination, materially comports with the Program's requirements and is legally sufficient. In addition, each Co-Applicant shall submit a complete set of its organizational documents (including any amendments thereto). The Department will not disburse Homekey funds until it receives the foregoing documentation, as specified.
- v. Applicant shall provide documentation of its ability to obtain the insurance coverages outlined in Article VIII of this NOFA.
- vi. The application is a public record, which is available for public review pursuant to the California Public Records Act (CPRA) (Chapter 3.5 (commencing with Section 6250)

of Division 7 of Title 1 of the Government Code). After final Homekey awards have been issued, the Department may disclose any materials provided by the Applicant to any person making a request under the CPRA. The Department cautions Applicants to use discretion in providing information not specifically requested, including but not limited to, bank account numbers, personal phone numbers, and home addresses. By providing this information to the Department, the Applicant is waiving any claim of confidentiality and consents to the disclosure of submitted material upon request.

# vii. The Department reserves the right to do the following:

- Score an application as submitted even if information is missing from the application;
- Request clarification of unclear or ambiguous statements made in an application or request additional clarifying documentation or information; and
- c. Beginning May 2, 2022, deploy unused funds from an undersubscribed set-aside to fund other Eligible Applicants for other subsets of the Target Population.

# Section 401. Pre-Application Consultation and Technical Assistance

The Department requires all Applicants to engage in a pre-application consultation with the Department prior to applying. The consultation will allow the prospective Applicant to discuss the proposed project, along with other applicable programmatic considerations, including those related to site acquisition, the CEQA, land use and land entitlements, CoC coordination and services partnerships, and long-term financing approaches. Pre-application consultations will be available upon the release of this NOFA and may be requested by emailing <a href="https://example.com/homekey@hcd.ca.gov">https://example.com/homekey@hcd.ca.gov</a>.

# Section 402. Award Process

The Department will send an award letter to the successful Applicant. Funds will be disbursed after the Standard Agreement has been fully executed and approved by the Department unless the Standard Agreement specifies conditions precedent to disbursement.

The Department is committed to disbursing Homekey funds in a timely manner. To avoid any expenditure delays, funds may be issued directly to an escrow company that has been approved by the Department if the full award is toward acquisition. The Applicant shall identify the name and address of the escrow company, the name of the escrow officer, the escrow number, and any other information requested by the Department.

# Section 403. Appeals

# Basis of Appeals.

- Applicants may appeal the Department's written determination that an application is incomplete, has failed threshold review, or has otherwise been determined to provide an insufficient basis for an award.
- 2. No Applicant shall have the right to appeal a decision of the Department relating to another Applicant's application (e.g., eligibility, point score, award, denial of award).

3. The appeal process provided herein applies solely to decisions of the Department made pursuant to this NOFA.

# Appeal Process and Deadlines.

- 1. Process. To file an appeal, Applicants must submit to the Department a written appeal, which sets forth all relevant facts, arguments, and evidence in support of the appeal. In addition, the Applicant must specify the area(s) of the application that are relevant to or provide context for the appeal. New or supplemental information must be limited and necessary to provide clarification or to address the insufficiencies identified in the subject application. No new or supplemental information will be considered if it would result in an unfair competitive advantage to the Applicant. Appeals are to be submitted to the Department at <a href="https://example.com/hcd.ca.gov">https://example.com/hcd.ca.gov</a>.
- 2. Filing Deadline. Appeals must be received by the Department no later than five (5) business days from the date of the Department's written determination regarding the subject application.
- 3. Decision. The requirements of this NOFA and all other applicable law will govern the Department's determination. All decisions rendered shall be final, binding, and conclusive, and shall constitute the final action of the Department.

# **Article V – Other Program Requirements**

# Section 500. Article XXXIV

Per HSC section 37001, subdivision (h)(2), article XXXIV, section 1 of the California Constitution (Article XXXIV) is not applicable to development that consists of the acquisition, Rehabilitation, reconstruction, alterations work, new construction, or any combination thereof, of lodging facilities or dwelling units using moneys received from the CSFRF established by the federal American Rescue Plan Act of 2021 (ARPA) (Public Law 117-2). As such, Article XXXIV is not applicable to Homekey-funded development.

# Section 501. Housing First

The Eligible Applicant shall certify to employ the core components of Housing First, as set forth at Welfare and Institutions Code section 8255, in its property management and tenant selection practices. Projects shall accept tenants regardless of sobriety, participation in services or treatment, history of incarceration, credit history, or history of eviction in accordance with practices permitted pursuant to Housing First practices, including local Coordinated Entry System prioritization protocols, or other federal or state Project funding sources.

# Section 502. Tenant Selection

Referrals to Homekey Assisted Units shall be made through the local Coordinated Entry System (CES) for persons who are experiencing Homelessness. For persons At Risk of Homelessness, CES or another comparable prioritization system based on greatest need shall be used. All referral protocols for Homekey Assisted Units must be developed in collaboration with the local CoC and implemented consistent with the requirements set forth

in this NOFA. CoC collaboration in Project and supportive service design is also strongly encouraged to help target and serve greatest need populations.

# Section 503. Participation in Statewide HDIS/HMIS

All Homekey Grantees shall support CoC participation in the statewide Homeless Data Integration System (HDIS), and, in accordance with state and federal law (including all applicable privacy law), disclose relevant data to the local Homeless Management Information System (HMIS).

# Section 504. Relocation

- 1. Grantee must comply with all applicable federal, state, and local relocation law. Pursuant to relocation law, a Grantee must have a relocation plan prior to proceeding with any phase of a project or other activity that will result in the displacement of persons, businesses, or farm operations. To ensure that displaced persons and entities do not suffer a disproportionate impact as a result of projects which benefit the public, all notices to vacate and relocation services must be provided to them in accordance with applicable law. In addition, before the Homekey award will be disbursed, Grantee must have either:
  - a. A Department-approved relocation plan; or
  - b. A Department-issued Certification Regarding Non-Application of Relocation Benefits and Indemnification Agreement, which has been duly executed and approved by the Department.

The Department will identify its form, substance, and submittal requirements for these relocation documents in the Homekey application materials. Where the Grantee's activities will or may result in displacement, the Grantee's development budget shall include enough funds to pay all costs of relocation benefits and assistance. Any modifications to the foregoing process requirements must be approved in advance by the Department in writing.

# Section 505. Accessibility and Non-Discrimination

All developments shall adhere to the accessibility requirements set forth in California Building Code Chapter 11A and 11B and the Americans with Disabilities Act, Title II. In addition, developments shall adhere to either the Uniform Federal Accessibility Standards (UFAS), 24 C.F.R. Part 8, or HUD's modified version of the 2010 ADA Standards for Accessible Design (Alternative 2010 ADAS), HUD-2014-0042-0001, 79 F.R. 29671 (5/27/14) (commonly referred to as "the Alternative Standards" or "HUD Deeming Memo"). Accessible units shall, to the maximum extent feasible and subject to reasonable health and safety requirements, be distributed throughout the Project and be available in a sufficient range of sizes and amenities consistent with 24 CFR part 8.26.

Grantees shall adopt a written non-discrimination policy requiring that no person shall, on the grounds of race, color, religion, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, familial status, source of income, disability, age, medical condition, genetic information, citizenship, primary language, immigration status (except where explicitly prohibited by federal law), arbitrary characteristics, and all other

classes of individuals protected from discrimination under federal or state fair housing laws, individuals perceived to be a member of any of the preceding classes, or any individual or person associated with any of the preceding classes be excluded from participation in, be denied the benefits of, or be subjected to discrimination under, any program or activity funded in whole or in part with program funds made available pursuant to this NOFA.

Grantees shall comply with the requirements of the Americans with Disabilities Act of 1990, the Fair Housing Amendments Act, the California Fair Employment and Housing Act, the Unruh Civil Rights Act, Government Code section 11135, Section 504 of the Rehabilitation Act of 1973, and all regulations promulgated pursuant to those statutes, including 24 CFR Part 100, 24 CFR Part 8, and 28 CFR Part 35.

# Section 506. Prevailing Wages

Applicant's contemplated use of Homekey funds is subject to California's prevailing wage law (Lab. Code, § 1720 et seq.). Applicant is urged to seek professional legal advice about the law's requirements. Prior to disbursing the Homekey funds, the Department will require a certification of compliance with California's prevailing wage law, as well as all applicable federal prevailing wage law. The certification must verify that prevailing wages have been or will be paid, and that labor records will be maintained and made available to any enforcement agency upon request. The certification must be signed by the general contractor(s) and the Grantee.

# Section 507. Environmental Clearances

The Department encourages Eligible Applicants to fully engage with the Department's technical assistance and to consider the CEQA exemption set forth at HSC section 50675.1.4 and the provision for land use consistency and conformity set forth at HSC section 50675.1.3, subdivision (i).

Applicants should consult with their counsel for legal advice in construing application of the foregoing exemptions to their Project. It is entirely within an Applicant's discretion to determine whether to use the statutory CEQA exemption, whether the exemption applies to the Applicant's proposed activity, or whether some other mechanism applies and could be used to satisfy obligations under CEQA.

# **Article VI – Program Operations**

# Section 600. Program Oversight

As specified by the Department and upon request, Grantees shall provide progress reports in connection with the development plan and any updates to the timeline for completion of the Project. The development plan should include the Project's completion milestones and any updates or substantial changes.

Grantees shall promptly notify the Department upon any changes in Grantee organization, authorization, or capacity.

# Section 601. Reporting

Grantees shall submit an annual Homekey Program and Expenditure Report to the Department for five years following Standard Agreement execution. The report will be due no

later than January 31 for the prior calendar year of January 1 to December 31. The report shall be in such form and contain such information as required by the Department in its sole and absolute discretion. At minimum, the report shall include the following data:

- i. The amount of funds expended for the project.
- ii. The location of any properties for which the funds are used.
- iii. The number and size of habitable housing units produced, or planned to be produced, using the funds.
- iv. The number and demographics of individuals housed, or likely to be housed, using the funds.
- v. The racial and ethnic composition of the tenants assisted.
- vi. The number of units, and the location of those units, for which operating subsidies have been, or are planned to be, capitalized using the funds.
- vii. Detail of supportive services offered to tenants.
- viii. Any lessons learned from the use of the funds.
- ix. The proposed development vision that identifies the financial and regulatory mechanisms to be used to maintain the long-term affordability of the project.
- x. The progress and status in securing any required entitlements, permits, environmental clearances.
- xi. The proposed timeline for the completion of the project.

If a project received an award for an operating subsidy, Grantees shall also report their operating expenditures in the annual report.

In addition to the foregoing, the Grantee shall submit to the Department such periodic reports, updates, and information as deem necessary by the Department to monitor compliance and/or perform program evaluation. Any requested data or information shall be submitted in electronic format on a form provided by the Department.

The Grantee shall ensure that the expenditure of Homekey funds is consistent with the requirements of the Program. The Department shall monitor the expenditures to ensure that those expenditures comply with this NOFA.

The Department may request the repayment of funds or pursue any other remedies available, at law or in equity, for failure to comply with Program requirements.

# Section 602. Disbursement of Grant Funds

Pursuant to 31 CFR part 35.5, the Department may disburse funds to cover Homekey-critical expenditures that were incurred beginning March 3, 2021. Homekey Program funds will be disbursed to the Grantee after the Department has received a request for funds from the Grantee and a Standard Agreement between the Grantee and the Department is fully

executed. The Standard Agreement will set forth the general conditions of disbursement, any conditions precedent to disbursements (e.g., documentation requirements for pre-Standard Agreement expenditures or conditional performance measures), and the Department's remedies upon an event of default. The Standard Agreement will also identify the payee. Where Co-Grantees wish to receive the grant award outside of escrow, they must identify, and memorialize in the Standard Agreement, which Grantee will serve as the designated payee for all award amounts.

# Section 603. Legal Documents

Upon the award of Homekey funds to a Project, the Department shall enter into one or more agreements with the Grantee(s), including a Standard Agreement, which shall encumber funds from the Homekey Program, subject to specified conditions. The agreement or agreements shall include, but not be limited to:

- i. A description of the approved project and the permitted uses of funds;
- ii. The amount and terms of the program grant;
- iii. The use, income, occupancy, and rent restrictions, to be imposed on the project through a use restriction (e.g., covenant, regulatory agreement) recorded against the property of the project;
- iv. Performance milestones, and other progress metrics, governing the completion of the project, along with the remedies available to the Department in the event of a failure to meet such milestones or metrics;
- v. Provisions governing the manner, timing, and conditions of the disbursement of the program grant;
- vi. Special conditions imposed as part of the Department's approval of the project;
- vii. Terms and conditions required by federal and state law;
- viii. Requirements for reporting to the Department;
- ix. Remedies available to the Department in the event of a violation, breach, or default of the agreement; and
- x. Provisions regarding Grantee liability. Specifically, the Grantee will remain liable to the Department for compliance with and the performance of all Program requirements regardless of any Department-approved transfer or assignment of interest. Likewise, each co-Grantee will remain jointly and severally liable to the Department for compliance with and the performance of all Program requirements regardless of any Department-approved transfer or assignment of interest, and notwithstanding the co-Grantees' identification of a designated payee.

The agreement will also include such other provisions as are necessary to ensure adherence to the objectives and requirements of the program.

# Section 604. Sales, Transfers, and Encumbrances

An Applicant(s) shall not sell, assign, transfer, or convey the awarded Project, or any interest therein or portion thereof, without the express prior written approval of the Department, which may be granted, delayed, or withheld in the Department's sole and absolute discretion.

# Section 605. Defaults and Grant Cancellations

Funding commitments may be canceled by the Department under any of the following conditions:

- i. The objectives and requirements of the Homekey Program cannot be met and the implementation of the Project cannot proceed in a timely fashion in accordance with the timeframes established in the Standard Agreement or the regulatory agreement.
- ii. In the event of a breach or violation by the Grantee, the Department may give written notice to the Grantee to cure the breach or violation. If the breach or violation is not cured to the satisfaction of the Department within a reasonable time period, the Department, at its option, may declare a default under the relevant document and may seek legal remedies for the default including the following:
  - a. The Department may seek, in a court of competent jurisdiction, an order for specific performance of the defaulted obligation or the appointment of a receiver to complete the Project in accordance with Homekey Program requirements; and
  - b. The Department may seek such other remedies as may be available under the relevant agreement or at law, or in equity.

# Article VII – Definitions

Below are the definitions for purposes of the Homekey Program:

- i. "Applicant" means the "Eligible Applicant," as that term is defined in this NOFA, as well as the Eligible Applicant's nonprofit or for-profit corporation Co-Applicant(s), if applicable. As allowed or required by context, the term "Applicant" shall refer to all such entities in their individual and/or collective capacity.
- ii. "Area Median Income" or "AMI" means the most recent applicable county median family income published by the California Tax Credit Allocation Committee (TCAC) or the Department.
- iii. "Assisted Unit" means a residential housing unit that is subject to rent, income, occupancy, or other restrictions associated with a Homekey site.
- iv. "At Risk of Homelessness" has the same meaning as defined in Title 24 CFR Part 578.3.
- v. "Co-Applicant" means the nonprofit or for-profit corporation that is jointly applying for Homekey funds with a state, regional, or local public entity, or with a Tribal Entity.

- vi. "City" means a city or city and county that is legally incorporated to provide local government services to its population. A city can be organized either under the general laws of this state or under a charter adopted by the local voters.
- vii. "Chronic Homelessness" means a person who is chronically homeless, as defined in Title 24 CFR Part 578.3.
- viii. "Continuum of Care" means the same as defined by the United States Department of Housing and Urban Development at Title 24 CFR Part 578.3.
- ix. "Department" means the Department of Housing and Community Development.
- x. "Eligible Applicant" means a city; county; a city and county; any other state, regional, and local public entity, including a council of government, metropolitan planning organization, and regional transportation planning agency designated in Section 29532.1 of the Government Code; or a Tribal Entity(ies) as defined in this NOFA. For purposes of this definition, a "local public entity" is further defined in accordance with HSC section 50079. As allowed or required by context, "Applicant" shall be interpreted to include any of the foregoing entities, as well as that entity's nonprofit or for-profit corporation Co-Applicant. Upon receiving an award of Homekey funds, the Eligible Applicant and any Co-Applicant(s) will, both individually and collectively, be referred to as the "Grantee" for purposes of this NOFA.
- xi. "Extremely Low Income" or "ELI" has the same meaning as in Title 24 CFR Part 93.2.
- xii. "Enforceable Funding Commitment" means a letter or other document, in form and substance satisfactory to the Department, which evidences an enforceable commitment of funds or a reservation of funds by a Project funding source, and which contains the following:
  - a. The name of the Applicant or Grantee;
  - b. The Project name;
  - c. The Project site address, assessor's parcel number, or legal description; and
  - d. The amount, interest rate (if any), and terms of the funding source.

The Enforceable Funding Commitment may be conditioned on certain standard underwriting criteria, such as appraisals, but may not be generally conditional. Examples of unacceptable general conditions include phrases such as "subject to senior management approval," or a statement that omits the word "commitment," but instead indicates the lender's "willingness to process an application" or indicates that financing is subject to loan committee approval of the Project. Contingencies in commitment documents based upon the receipt of tax-exempt bonds or low-income housing tax credits will not disqualify a source from being counted as committed.

xiii. "Grantee" means the Eligible Applicant (and, if applicable, the Co-Applicant) that has been awarded funds under the Program, and that will be held responsible for compliance with and performance of all Homekey Program requirements. The Grantee may comprise one or more entities, so long as the Grantee structure includes an "Eligible Applicant," as that term is defined in this NOFA. All such entities shall, in their

- individual and collective capacity as the "Grantee," be bound by the Homekey Standard Agreement and each and every one of the Homekey Program terms, conditions, and requirements.
- xiv. "HDIS" means the statewide Homeless Data Integration System.
- xv. "Homeless" has the same meaning as defined in Title 24 CFR Part 578.3.
- xvi. "Homeless Youth" or "Youth at Risk of Homelessness" has the same meaning as defined in Title 24 CFR Part 578.3.
- xvii. "Housing First" has the same meaning as in Welfare and Institutions Code section 8255, including all of the core components listed therein.
- xviii. "HUD" means the U.S. Department of Housing and Urban Development.
- xix. "Interim Housing", "Transitional Housing" or "Congregate Shelter" means any facility whose primary purpose is to provide a temporary shelter for the Homeless in general or for specific populations of the Homeless, and which does not require occupants to sign leases or occupancy agreements.
- xx. "Local Public Entity" is defined in accordance with HSC section 50079, and means any county, city, city and county, the duly constituted governing body of an Indian reservation or rancheria, tribally designated housing entity as defined in Section 4103 of Title 25 of the United States Code and Section 50104.6.5, redevelopment agency organized pursuant to Part 1 (commencing with Section 33000) of Division 24, or housing authority organized pursuant to Part 2 (commencing with Section 34200) of Division 24, and also includes any state agency, public district, or other political subdivision of the state, and any instrumentality thereof, that is authorized to engage in or assist in the development or operation of housing for persons and families of low or moderate income. "Local public entity" also includes two or more local public entities acting jointly.
- xxi. "NOFA" means a Notice of Funding Availability.
- xxii. "Operating Expenses" means the amount approved by the Department that is necessary to pay for the recurring expenses of the Project, such as utilities, maintenance, management fees, taxes, licenses, and supportive services costs, but not including debt service or required reserve account deposits.
- xxiii. "Permanent Supportive Housing" has the same meaning as "supportive housing," as defined at HSC section 50675.14, subdivision (b)(2), except that "Permanent Supportive Housing" shall include associated facilities if used to provide services to housing residents.
- xxiv. "Permanent Housing" means a housing unit where the landlord does not limit length of stay in the housing unit, the landlord does not restrict the movements of the tenant, and the tenant has a lease and is subject to the rights and responsibilities of tenancy.
- xxv. "Positive Youth Development (PYD)" is an intentional, prosocial approach that engages youth within their communities, schools, organizations, peer groups, and families in a manner that is productive and constructive; recognizes, utilizes, and enhances young

- people's strengths; and promotes positive outcomes for young people by providing opportunities, fostering positive relationships, and furnishing the support needed to build on their leadership strengths.
- xxvi. "Project" means a structure or set of structures providing housing or shelter with common financing, ownership, and management.
- xxvii. "Program Award" means the portion of program funds available for a Grantee to expend toward eligible program uses.
- xxviii. "Point-in-Time Count" or "PIT" means a count of sheltered and unsheltered Homeless persons on a single night conducted by Continuums of Care as prescribed by HUD.
- xxix. "Rehabilitation" means the term as defined at HSC section 50096, but includes improvements and repairs made to a residential structure acquired for the purpose of preserving its affordability and use by the Target Population.
- xxx. "Rural Area" is defined in accordance with HSC section 50199.21.
- xxxi. "Target Population" means individuals and families who are experiencing homelessness or who are at risk of homelessness, as defined at HSC section 50675.1.3, subdivision (I), and who are inherently impacted by or at increased risk for medical diseases or conditions due to the COVID-19 pandemic or other communicable diseases.
- xxxii. "Tribal Entity(ies)" means an Applicant that is any of the following:
  - a. Applicant meets the definition of Indian tribe under Section 4103(13)(B) of Title 25 of the United State Code;
  - Applicant meets the definition of Tribally Designated Housing Entity under 25 USC 4103(22);
  - c. If not a federally recognized tribe, either:
    - Applicant is listed in the Bureau of Indian Affairs Office of Federal Acknowledgement petitioner list pursuant to Section 82.1 of Title 25 of the Federal Code of Regulations.
    - ii. Applicant is an Indian tribe located in California that is on the contact list maintained by the Native American Heritage Commission for the purposes of consultation pursuant to Section 65352.3 of the Government Code.
- xxxiii. "Unit" means a residential unit that is used as a primary residence by its occupants, including individual units within the project.
- xxxiv. "Youth Assisted Unit" means an Assisted Unit serving Homeless Youth, or Youth at Risk of Homelessness, as defined in Title 24 CFR Part 578.3. Pursuant to Section 203, Youth Assisted Units may also serve current and former foster youth through the age of 25.

# **Article VIII – Insurance Requirements**

Section 800. Insurance Requirements

# i. Commercial General Liability

Applicants shall maintain general liability on an occurrence form with limits not less than \$1,000,000 per occurrence and \$2,000,000 aggregate for bodily injury and property damage liability. The policy shall include coverage for liabilities arising out of premises, operations, independent contractors, products, completed operations, personal and advertising injury, and liability assumed under an insured agreement. This insurance shall apply separately to each insured against which claim is made, or suit is brought subject to the Applicant's limit of liability. The policy must name the State of California and the Department of Housing and Community Development, as well as the respective appointees, officers, agents, and employees of each, as additional insureds, but only with respect to work performed under the contract.

If available in the open market at a reasonable cost, the policy shall also include an endorsement for physical abuse and child/sexual molestation coverage. Coverage shall include actual or threatened physical abuse, mental injury, sexual molestation, negligent hiring, employment, supervision, investigation, reporting to proper authorities, and retention of any person for whom the Applicant is responsible. This insurance shall apply separately to each insured against which claim is made, or suit is brought subject to the Applicant's limit of liability. Coverage shall include the cost of defense and the cost of defense shall be provided outside the coverage limit.

If available in the open market at a reasonable cost, the policy shall also include an endorsement for assault and battery.

# ii. Automobile Liability

Applicant shall maintain motor vehicle liability with limits not less than \$1,000,000 combined single limit per accident. Such insurance shall cover liability arising out of a motor vehicle including owned, hired, and non-owned motor vehicles. The policy must name the "State of California and the Department of Housing and Community Development", as well as the respective appointees, officers, agents, and employees of each, as additional insureds, but only with respect to work performed under the contract.

If Applicant will not have or use any commercially owned vehicles during the term of the Standard Agreement, by signing the Standard Agreement, the Applicant certifies that the Applicant and any appointees, employees, subcontractors, or servants possess valid automobile coverage in accordance with California Vehicle Code sections 16450 to 16457, inclusive. The Department reserves the right to request proof at any time.

# iii. Workers' Compensation and Employer's Liability

Applicant shall maintain statutory worker's compensation and employer's liability coverage for all its employees who will be engaged in the performance of the contract. In addition, employer's liability limits of \$1,000,000 are required. By signing the Standard Agreement, Applicant acknowledges compliance with these regulations. A Waiver of Subrogation or Right to Recover endorsement in favor of the State of California and the Department of Housing and Community Development must be attached to the certificate.

# iv. Builder's Risk/Installation Floater

If there is installation or construction of property/materials on or within the facility at any time during the term of the Standard Agreement, the Applicant shall maintain in force, at its own expense, Builders Risk/Installation Floater covering the labor, materials, and equipment to be used for completion of the Work performed under this contract against all risks of direct physical loss, excluding earthquake and flood, for an amount not less than the full amount of the property and/or materials being installed and/or constructed on or within the facility. The Applicant agrees as a provision of the contract to waive all rights of recovery against the state.

# v. Property Insurance

The Applicant shall maintain fire, lightning and extended coverage insurance on the facility which shall be in a form of a commercial property policy, in an amount equal to one hundred percent (100%) of the then current replacement cost of the facility, excluding the replacement cost of the unimproved real property constituting the site. The extended coverage endorsement shall, as nearly as practicable, include but not be limited to loss or damage by an explosion, windstorm, riot, aircraft, vehicle damage, smoke, vandalism, and malicious mischief and such other hazards as are normally covered by such endorsement.

# vi. Self-Insured

If a state, regional, or local public entity is the sole Applicant, and if that entity is self-insured in whole or in part as to any of the above-described types and levels of coverage, then that entity shall provide the Department with a written acknowledgment of this fact before execution of the Standard Agreement. If, at any time after the execution of the Standard Agreement, the state, regional, or local public entity abandons its self-insured status, that entity shall immediately notify the Department of this fact and shall comply with all of the terms and conditions of this Section pertaining to insurance requirements. The Department may accept evidence of self-insurance from other Eligible Applicants in its sole and absolute discretion.

# **APPENDIX A: Capital Contributions to Projects\***

	Homekey Capital Contributions					
Assisted Unit, 1:1 Match	Total Cost Per Door *	Maximum Homekey Contribution	Applicant Contribution			
	\$140,000	\$140,000	\$0			
	\$150,000	\$150,000	\$0			
	\$160,000	\$155,000	\$5,000			
	\$180,000	\$165,000	\$15,000			
	\$200,000	\$175,000	\$25,000			
	\$220,000	\$185,000	\$35,000			
Up to 1 Bedroom	\$240,000	\$195,000	\$45,000			
	\$260,000	\$205,000	\$55,000			
	\$280,000	\$215,000	\$65,000			
	\$300,000	\$225,000	\$75,000			
	\$320,000	\$235,000	\$85,000			
	\$340,000	\$245,000	\$95,000			
	\$350,000+	\$250,000	\$100,000+			
	\$155,000	\$155,000	\$0			
	\$175,000	\$175,000	\$0			
	\$195,000	\$185,000	\$10,000			
	\$215,000	\$195,000	\$20,000			
	\$235,000	\$205,000	\$30,000			
Two Bodroomo	\$255,000	\$215,000	\$40,000			
Two Bedrooms	\$275,000	\$225,000	\$50,000			
	\$295,000	\$235,000	\$60,000			
	\$315,000	\$245,000	\$70,000			
	\$335,000	\$255,000	\$80,000			
	\$355,000	\$265,000	\$90,000			
	\$375,000+	\$275,000	\$100,000+			
	\$180,000	\$180,000	\$0			
	\$190,000	\$190,000	\$0			
	\$200,000	\$200,000	\$0			
	\$220,000	\$210,000	\$10,000			
	\$240,000	\$220,000	\$20,000			
	\$260,000	\$230,000	\$30,000			
Three or More Bedrooms	\$280,000	\$240,000	\$40,000			
	\$300,000	\$250,000	\$50,000			
	\$320,000	\$260,000	\$60,000			
	\$340,000	\$270,000	\$70,000			
	\$360,000	\$280,000	\$80,000			
	\$380,000	\$290,000	\$90,000			
	\$400,000+	\$300,000	\$100,000+			
	\$180,000	\$180,000	\$0			
Experiencing Chronic Homelessness	\$190,000	\$190,000	\$0			
110111616331633	\$200,000	\$200,000	\$0			

	Homekey Capital Contributions					
Assisted Unit, 1:1 Match	Total Cost Per Door *	Maximum Homekey Contribution	Applicant Contribution			
	\$220,000	\$210,000	\$10,000			
	\$240,000	\$220,000	\$20,000			
	\$260,000	\$230,000	\$30,000			
	\$280,000	\$240,000	\$40,000			
	\$300,000	\$250,000	\$50,000			
	\$320,000	\$260,000	\$60,000			
	\$340,000	\$270,000	\$70,000			
	\$360,000	\$280,000	\$80,000			
	\$380,000	\$290,000	\$90,000			
	\$400,000+	\$300,000	\$100,000+			
	\$155,000	\$155,000	\$0			
	\$175,000	\$175,000	\$0			
	\$195,000	\$185,000	\$10,000			
	\$215,000	\$195,000	\$20,000			
	\$235,000	\$205,000	\$30,000			
Homeless Youth or Youth At	\$255,000	\$215,000	\$40,000			
Risk of Homelessness	\$275,000	\$225,000	\$50,000			
	\$295,000	\$235,000	\$60,000			
	\$315,000	\$245,000	\$70,000			
	\$335,000	\$255,000	\$80,000			
	\$355,000	\$265,000	\$90,000			
	\$375,000+	\$275,000	\$100,000+			

<sup>\*</sup> The total cost per door referenced in the table above includes all eligible capital expenses, including acquisition, Rehabilitation, and new construction costs.

# **Appendix D**

California Department of Social Services (CDSS) Request for Applications; Community Expansion Program Update





# DHCS Behavioral Health Continuum Infrastructure Program CDSS Community Care Expansion Program Program Update

The California Department of Health Care Services (DHCS) and the California Department of Social Services (CDSS) are launching two new programs intended to expand the infrastructure of and address historic gaps in the behavioral health and long-term care continuum serving seniors, people with disabilities, and people with behavioral health needs. These new programs are the Behavioral Health Continuum Infrastructure Program (BHCIP) and the Community Care Expansion (CCE) Program. The following information is provided as a supplement to the upcoming release of the joint Request for Applications (RFA) for BHCIP Round 3: Launch Ready and CCE program capital expansion projects.

State priorities for BHCIP and CCE:

- Invest in behavioral health and community care options that advance racial equity
- Seek geographic equity of behavioral health and community care options
- Address urgent gaps in the care continuum for people with behavioral health conditions, including seniors, adults with disabilities, and children and youth
- Increase options across the life span that serve as an alternative to incarceration, hospitalization, homelessness, and institutionalization
- Meet the needs of vulnerable populations with the greatest barriers to access, including people experiencing homelessness and justice involvement
- Ensure care can be provided in the least restrictive settings to support community integration, choice, and autonomy
- Leverage county and Medi-Cal investments to support ongoing sustainability
- Leverage the historic state investments in housing and homelessness

# Background

California Health & Human Services Agency (CalHHS) infrastructure funding, alongside significant new state and federal investments in homelessness, healthcare delivery reform, and the social safety net, is addressing historic gaps in the behavioral health and long-term care continuum to meet growing demand for services and supports across the life span.

DHCS and CDSS are working in tandem to design and implement two new programs to support infrastructure projects: the BHCIP and the CCE Program.

These investments will ensure care can be provided in the least restrictive settings by creating a wide range of options, including outpatient alternatives, urgent care, peer respite, wellness centers, and social rehabilitation models. A variety of care placements can provide a vital off-ramp from intensive behavioral health service settings and transition individuals, including the most vulnerable and those experiencing homelessness, to community living. Investing in adult and senior care facilities will divert Supplemental Security Income/State Supplementary Payment (SSI/SSP) and/or Cash Assistance Program for Immigrants (CAPI) recipients from homelessness as a key part of the state's strategic multi-agency approach to increase housing options for seniors and people with disabilities.

# Behavioral Health Continuum Infrastructure Program

DHCS was authorized through 2021 <u>legislation</u> to establish BHCIP and award \$2.2 billion to construct, acquire, and expand properties and invest in mobile crisis infrastructure related to behavioral health. DHCS is releasing these funds through six grant rounds targeting various gaps in the state's behavioral health facility infrastructure. This is the third round, and through it, DHCS will award \$518.5 million for launch ready behavioral health infrastructure projects. (Refer to the attached exhibit, *Project Readiness Requirements*, for more information and to prepare for the release of the joint BHCIP/CCE RFA.) Awarded grant funds for BHCIP Round 3: Launch Ready must be obligated by June 2024 and liquidated by December 2026.

BHCIP rounds that have been released in 2021:

- Round 1: Mobile Crisis, \$205M
- Round 2: County and Tribal Planning Grants, \$16M

The remaining BHCIP rounds will be released in 2022:

- Round 3: Launch Ready, \$518.5M
- Round 4: Children & Youth, \$480.5M
- Round 5: BH Needs Assessment Phase One, \$480M
- Round 6: BH Needs Assessment Phase Two, \$480M

# Community Care Expansion Program

The CCE program was established by <u>Assembly Bill No. 172 (Chapter 20, Statutes of 2021)</u> and will provide \$805 million in funding for acquisition, construction, and rehabilitation to preserve and expand adult and senior care facilities that serve SSI/SSP and Cash Assistance Program for Immigrants (CAPI) applicants and recipients, including those who are experiencing homelessness or at risk of homelessness.

# Capital Expansion

- Approximately 75 percent of funds will be made available for capital expansion projects including acquisition, construction, and rehabilitation of residential care settings. Grantees may be approved to use a portion of these funds to establish a capitalized operating subsidy reserve (COSR) for these projects, available for use for up to 5 years.
- Applications for CCE capital expansion project funding will be accepted on a project basis through this joint RFA and funded on a rolling basis until funds are exhausted. A portion of the CCE budget includes federal funding that must be obligated by June 2024 and liquidated by

December 2026. The exact timeline for obligation and liquidation of funds for each funded project will be provided in the grant award announcement.

# Preservation, Including Capital Preservation

Approximately 25 percent of the funds will be made available for rehabilitation to preserve settings that serve the target and prioritized populations, including \$55 million for a COSR for existing licensed facilities, including but not limited to those facilities that receive rehabilitation funding. These funds will be provided to counties and tribes through a direct-to-county and -tribe allocation process that will be announced in January 2022, separate from this joint RFA.

Together, BHCIP and CCE represent the largest provision of resources for behavioral health and social services infrastructure in the state's history and an unprecedented opportunity to address historic gaps in the behavioral health and long-term care continuums in California. Both funding efforts afford counties, tribal entities, nonprofits, and for-profit organizations the ability to expand infrastructure around the entire continuum of care for individuals to meet growing demand for services and supports across the life span.

# Technical assistance

Advocates for Human Potential, Inc. (AHP), a consulting and research firm focused on improving health and human services systems, is serving as the administrative entity for both BHCIP and CCE. Founded in 1986, AHP provides research and evaluation, technical assistance (TA) and training, system and program development, and resource development and dissemination. AHP has a growing office in Pasadena and a team of employees in home offices across the country. AHP assists state and local organizations to implement and evaluate a wide range of services focusing on mental health treatment and recovery, substance use disorder (SUD) treatment and prevention, workforce development, homelessness, housing, and criminal justice.

Beginning in January 2022 and as part of the joint RFA process, AHP will provide pre-application consultations and TA to individual applicants. In addition, AHP will offer ongoing general training and TA throughout the life of the project. Applicants will submit a request for a pre-application consultation and complete a survey to indicate their understanding of the project readiness requirements. These include facility siting, permit and licensing requirements, construction plans, oversight and management, and budgeting practices. In addition, applicants will be required to discuss how their proposed project meets local gaps identified through an assessment and addresses the state priorities. An AHP implementation specialist will work with applicants to support them in these areas by connecting them with subject matter experts in real estate, facility financing, and programmatic best practices serving the prioritized or target population to bring targeted TA to applicants and grantees.

The Round 2 funding via BCHIP consisted of a planning RFA for counties. For BHCIP and CCE applicants who received a BHCIP Round 2 Planning Grant, that grant will be considered during the TA planning process in order to leverage local planning. Upon release of the joint BHCIP/CCE RFA, AHP will also conduct informational webinars on topics such as strategies to serve target and prioritized populations, braiding resources to ensure viability, and green/sustainable building practices. Additional information on webinars related to the RFA will be available at <a href="https://www.buildingcalhhs.com/">https://www.buildingcalhhs.com/</a>. This will include topics to help address concerns common to capital development projects serving the prioritized populations, such as best practices related to siting facilities and community collaboration and support.

# Eligible entities

Counties, cities, tribal entities (including 638s and urban clinics), nonprofit organizations, for-profit organizations, and private organizations whose projects reflect the state's priorities are eligible to apply for this funding, noting the following stipulations and specifications.

- Proposed projects need to expand community capacity for serving the target and prioritized populations.
  - o For BHCIP, this includes the behavioral health (mental health and SUD) population, and projects must make a commitment to serve Medi-Cal beneficiaries.
  - Under CCE, this includes seniors and qualifying adults with disabilities who require longterm care supports, giving priority to applicants and recipients of SSI/SSP and/or CAPI benefits who are at risk of or experiencing homelessness.
- Private organizations, including private real estate developers, with related prior development experience who are collaborating with nonprofit organizations, tribal entities, or counties may apply, but will be required to demonstrate a legal agreement (e.g., memorandum of understanding [MOU]) with the county, tribe, cities, for-profits, or nonprofit organization.

# Eligibility considerations

All prospective applicants will be required to engage in a pre-application consultation that will provide an opportunity to discuss proposed projects, match requirements and potential sources of local match, statutory and regulatory requirements, how the project addresses local need/gaps and the state's priorities, and other related considerations. These pre-application consultations will be provided by AHP, in coordination with Community Development Financial Institutions (CDFIs) and real estate development experts.

For BHCIP, Round 3 applications will only be accepted from projects that are determined to be launch ready and whose applications are submitted by the timeline identified in the upcoming joint RFA. Launch ready projects are those for which significant preparation and readiness can be demonstrated in specific areas. Refer to the attached exhibit, *Project Readiness Requirements*, for more information and to prepare for the release of the joint RFA.

For CCE, applications will be accepted and funded on a rolling basis. However, applications will not be funded until applicants have completed all necessary steps in the pre-development phase to ensure their projects are launch ready. Qualified applicants for CCE will have an opportunity to seek funding for pre-development costs through the pre-application consultation process. This may include, but is not limited to, funds to hire an architect to draw construction plans, working with a financial advisor to develop a business plan, and other required pre-development activities.

Funded projects for BHCIP and CCE will demonstrate an understanding of the facility siting and permit and licensing requirements. They will also submit construction plans, evidence of oversight and management in place, and a sound budget consistent with standard development underwriting requirements.

Refer to the attached exhibit, *Project Readiness Requirements*, for more information and to prepare for the release of the joint RFA.

# Eligible facility types

The following facility types and subcategories may be considered for project funding through BHCIP or CCE, separately or together.

<b>Outpatient Services</b> (includes a variety of settings delivering clinical support services, but not overnight residential services)				
	BHCIP	CCE		
Community wellness centers (including those that are youth focused)	х			
Hospital-based outpatient treatment (outpatient detoxification/withdrawal management)	x			
Intensive outpatient treatment	х			
Narcotic Treatment Programs (NTPs)	х			
NTP medication units	х			
Office-based outpatient treatment	х			
Sobering centers (funded under DMC-ODS and/or Community Supports)	х			

<b>Residential Clinical Programs</b> (includes a variety of settings primarily focused on delivering clinical services; also provide shelter and support, from overnight to many days, weeks,				
and months)				
	BHCIP	CCE		
Acute inpatient hospitals—medical detoxification/withdrawal management (medically managed inpatient detoxification/withdrawal				
management facility)	X			
Acute psychiatric inpatient facilities	Х			
Adolescent residential treatment facilities for SUD	Х			
Adult residential treatment facilities for SUD	X			
Chemical dependency recovery hospitals	Х			
Children's crisis residential programs (CCRPs)	Х			
Community treatment facilities (CTFs)	х			
Crisis stabilization units (CSUs)	Х			
General acute care hospitals (GACHs) and acute care hospitals (ACHs)	х			
Mental health rehabilitation centers (MHRCs)	Х			
Psychiatric health facilities (PHFs)	х			
Short-term residential therapeutic programs (STRTPs)	Х			
Skilled nursing facilities with special treatment programs (SNFs/STPs)	х			
Social rehabilitation facility (SRF)	Х			

# **Residential Support Programs**

BHCIP-funded facilities listed here are primarily focused on shelter and support services, from overnight to many months; funded facilities are required to serve Medi-Cal recipients. CCE will fund adult and senior care settings that provide care and support to seniors and adults with disabilities.

	BHCIP	CCE
Peer respite	Х	Х
Recovery residence/sober living homes	х	х
Adult residential facilities (ARFs)		х
Residential care facilities for the elderly (RCFE)		х
Permanent supportive housing (PSH) that serves the needs of seniors and adults with disabilities (including models that provide site-based care, such as Program for All Inclusive Care for the Elderly [PACE] and the Assisted Living Waiver programs)		х
Other residential care settings that serve the target population, including recuperative care sites		х

Facility types that are not eligible for funding:

- Correctional settings
- Schools

Applicants will be expected to define the types of facilities they will operate and populations they will serve. Evaluation criteria will be used by the state to ensure that a given facility is serving its target population in line with the state priorities. In addition, all applicants must describe the local needs assessment used to justify the proposed expansion. All applicants will be required to demonstrate how the proposed project will advance racial equity. Projects will be required to certify that they will not exclude populations, including those who are justice involved, unless required by state law. In addition, BHCIP grantees with behavioral health facilities that operate Medi-Cal behavioral health services will be expected to have in place a contract with their county to ensure the provision of Medi-Cal services once the funded facility's expansion or construction is complete.

Applicants are encouraged to think broadly about how BHCIP and CCE funds together can be maximized to design person-centered projects based on the needs and gaps within their local systems of care, coupled with the state's priorities. The following are examples of projects that could apply for both programs:

- An adult residential facility (ARF) applies for CCE funding to make the facility ADA accessible and expand capacity to serve additional SSI recipients. The provider also applies for BHCIP funds to add a day treatment, clubhouse, or peer-run/peer-operated center on the property.
- An RCFE applies for CCE funds to add additional beds to serve individuals who are experiencing homelessness and applies for BHCIP funds to add a behavioral health outpatient office within their network for their Medi-Cal population.

A behavioral health crisis residential facility applies for BHCIP funding to expand facility capacity and CCE funding to create a residential setting that provides step-down residential support services for SSI recipients at risk of homelessness.

# Funding parameters and use restrictions

Applicants will be expected to develop a competitive and reasonably priced development budget that will be scored alongside applications for projects of similar setting types and sizes. For example, for CCE, small ARFs will be compared to other small ARFs within the same region. In addition, scoring will take into consideration a focus on the state's priorities, including efforts to advance racial equity.

A financial viability assessment will be conducted, considering continued fluctuations in construction and other costs. Through various TA activities, such as the RFA pre-application consultation, interviews, and financial document review, the state will assess long-term operational sustainability once the capital project is complete and in use for its intended purpose.

Application review and scoring for BHCIP and CCE will provide the opportunity for applicants to receive additional points for the comprehensive use of resources in meeting the needs of the target population.

Applicants will be required to commit to a service use restriction as follows:

- BHCIP only: Commitments to provision of services and building use restriction for entire 30-year period
- **CCE only:** Commitments to provision of services and building use restriction for 30-years for new facilities and a 20-year use restriction for capacity expansion for an existing facility

# Match

Match guidelines will be set according to applicant type.

- Tribal entities = 5% match
- Counties, cities, and nonprofit providers = 10% match
- For-profit providers and/or private organizations = 25% match

Match in the form of cash and in-kind contributions—such as land or existing structures—to the real costs of the project will be allowed. The state must approve the match source. Cash may come from

- American Rescue Plan Act (ARPA) funds granted to counties and cities,
- Local funding,
- Mental Health Services Act (MHSA) funds in the 3-year plan (considered "other local"),
- Foundation/philanthropic support,
- Loans or investments, or
- Other.

Services will not be allowed as match.

# **Funding regions**

Regional funding caps will be established and will be consistent across BHCIP and CCE. However, the methodology for determining the regional funding amounts in each program will be based on the target population for that particular program. For BHCIP, the amounts available per region will be determined

based on the Behavioral Health Subaccount. For CCE, factors relative to the needs of the prioritized population will be used, which may include the distribution of adult and senior care facilities in counties across the state, the number of individuals experiencing homelessness or at risk of homelessness according to the 2019 Point-in-Time (PIT) count, and relative development costs.

In addition, 20 percent of funds available for both BHCIP and CCE will be set aside for use in regions at the state's discretion to ensure funding is effectively aligned with need (for instance, this reserve money may be used to fund high-scoring projects in oversubscribed regions). Another 5 percent of funds will be set aside for tribes. CCE requires that 8 percent of the funds be competitively awarded to small counties with populations of less than 200,000.

Following an initial round of funding allocations (timeframes to be determined by DHCS and CDSS), DHCS and CDSS will conduct periodic reviews of the number of completed applications from each region. Any unspent funds may be considered for viable applications falling outside of the initial allocation priority schedules, geographical divisions, or other initial fund allocation restrictions.

# Exhibit: Project Readiness Requirements for BHCIP and CCE

The following standard capital development project requirements will be needed for a project to be considered launch ready. Required documentation will be reviewed with each applicant during the preapplication consultation and must be submitted as part of the application.

### Site control

- Applicant has clear control of the property to be acquired or rehabilitated, as evidenced by one of the following:
  - Clear title with no encumbrances or limitations that would preclude the proposed use (fee title);
  - Existing long-term lease with provisions to make improvements on the property;
  - A leasehold estate held by a tribal entity in federal tribal trust lands property, or a valid sublease thereof that has been or will be approved by the Bureau of Indian Affairs;
  - Fully executed option to purchase, sales contract, or other enforceable agreement to acquire the property;
  - A letter of intent (LOI) that outlines the terms of a sale or lease contract, providing that a fully executed option will be completed within 60 days; or
  - Fully executed option to lease, or similar binding commitment from property owner to agree to a long-term lease.

### Permits

- Applicant documents understanding of approvals and permitting needed, and the capacity to obtain these approvals and permits, as evidenced by both of the following:
  - Providing detailed information regarding the site of the proposed capital project, including zoning, land use limitations, permissible "as of right" uses, and any approvals or variances that may be required and
  - Including a list of the approvals and permits required to complete the project as described in the construction plan (below), along with the sequences of these approvals and permits.
- Applicant commits to making initial required applications within 60 days of award, as applicable.

# Licensure/certification

- Applicant provides documentation of all required certifications/licenses, including those required by the appropriate Department under the California Health & Human Services Agency.
- o For applicable projects that cannot be licensed/certificated by the state and/or local level until they are completed, applicant will demonstrate that they understand the licensing/certification timelines and requirements. Tribal entities that are exempt from state licensing and/or requirements must describe the basis for their exemption, and their plan for meeting programmatic requirements. As part of the technical assistance that will be made available, applicants will be guided through the licensure and certification process.

# Preliminary construction plans

Applicant provides preliminary construction plans for proposed project, such as

- Site plan (if applicable);
- Architectural drawings, blueprints, and/or other renderings; or
- If no construction plan is yet in place, a valid estimate from an architect, licensed general contractor, or engineer.
- Acquisition and/or construction timeline
  - Acquisition and/or construction should begin within 6 months of award. Applicant should provide a timeline from a licensed general contractor or construction manager to illustrate how this will be achieved.
  - o Applications for projects that can start sooner may be rated higher.
- Capacity to meet match requirements (see more information above)
- Approval and engagement
  - Organizational support is indicated by letter from CEO and/or board, county board of supervisors, or tribal council resolution.
  - Operating agreement is executed with the appropriate county or tribal office, as applicable.
  - Applicant provides documentation of active community engagement and support, particularly with people with lived experience. Insights from the community should be included in project planning, design, implementation, and evaluation.
  - Nonprofit or private applicants must include a letter of support from their county behavioral health agency or, if a tribal facility, the tribal board at the time of application or within the grant decision period.
    - BHCIP Only: The letter must indicate that BHCIP grantees that operate Medi-Cal behavioral health services will have in place a contract with their county to ensure the provision of Medi-Cal services once the financed facility's expansion or construction is complete.

# **Appendix D**

Project Budget and Fundraising Scenarios

Project   Pro		ity Wellness Campus						
Item								
Phase I   MEN'S SHELTER (prevailing wage)   Property Acquisition   Section	=	get		SF		\$ / S.F.		COST
Property Acquisition		MENIC CHELTED (namedian ware)		~-		41.0121		COST
Site Costs   34,000   \$11,00   \$77,000   \$10,000   \$0.000   \$0.0000   \$0.0000   \$0.0000   \$0.0000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.00000   \$0.000000   \$0.000000   \$0.000000   \$0.0000000   \$0.0000000000	Phase 1						\$	650,000
Shelter				34.000		\$ 11.00	\$	374,000
Soft Costs - 30% of Construction Cost   20,00%   \$1,224,200   \$1,224								
Phase Total		Subtotal					\$	9,124,000
Phase 2   ADMINISTRATION BUILDING (not prevailing)   10,900								
Phase 2   ADMINISTRATION BILLDING (not prevailing)   10,900   1,500		Contingency				20.00%		
Site Costs	Phase Total			25,000			\$	12,511,200
New 2-Story Admin Offices	Phase 2	ADMINISTRATION BUILDING (not prevailing)	10,900	1,500				
Campus Supportive Market / Pantry   2,500 SF   3,00 S   9,00,000     Kitchen Modifications / Expansion   1,800 SF   5,00 S   9,00,000     Update Existing Areas   5,400 SF   5,200 S   1,080,000     Subtotal   5   5   5,000 S   5,000,000     Subtotal   5   5   5,000 S   5,000,000     Phase Total   14,700 SF   5,507,500 S   9,00,000     Phase Total   14,700 SF   5,5687,500 S     Phase 3   CHILDREN'S BUILDING (not prevailing)   3,300 SF   5,200 S   108,000     Site Costs   9,000 SF   5,200 S   9,00,000     Subtotal   3,300 SF   5,300 S   9,00,000     Subtotal   3,300 SF   5,200 S   108,000     Soft Costs - 25% of Construction Cost   5,20,000     Contingency   3,300 SF   5,200 S   1,372,500     Phase Total   7,200 S   7,200 S   7,200 S     Phase Total   7,200 S   7,200 S   7,200 S   7,200 S     Phase Total   7,200 S   7,200 S   7,200 S   7,200 S   7,200 S     Phase Expansion   7,200 S		Site Costs		10,000	SF	\$ 7.00	\$	70,000
Richen Medifications / Expansion		· · · · · · · · · · · · · · · · · · ·						
Update Existing Areas		* **						
Substotal   Substotal   S 4,550,000   Soft Costs - 25% of Construction Cost   S 1,137,500   Contingency   S 1,137,500   Contingency   S 1,137,500   S 1,13		*						
Soft Costs - 25% of Construction Cost				3,400	51	\$ 200	_	
Phase Total         14,700         SF         \$ 5,687,500           Phase 3         CHILDREN'S BUILDING (not prevailing)         3,300         SF           Site Costs         9,000         SF         \$ 12,00         \$ 1,098,000           Subtotal         3,300         SF         \$ 300         \$ 990,000           Soft Costs - 25% of Construction Cost         20,00%         \$ 274,500           Contingency         20,00%         \$ 1,372,500           Phase 4         TRANSITIONAL HOUSING (not prevailing)         S 20,000           Phase 4         TRANSITIONAL HOUSING (not prevailing)         S 20,000           Property Acquisition for D.1 and D.2         \$ 20,000         SF         \$ 110,000           D.1 New Building         2,000         SF         \$ 250         \$ 500,000           D.2 Update Existing Residence         1,850         SF         \$ 150         \$ 277,500           D.2 Remodel Existing Residence         450         SF         \$ 200         \$ 90,000           D.3 Update Existing Residence         1,850         SF         \$ 100         \$ 277,500           D.2 Remodel Existing Residence         450         SF         \$ 200         \$ 90,000           D.3 Update Existing Residence         1,602         SF								
Phase 3		Contingency				20.00%	\$	910,000
Site Costs   9,000   SF   \$ 12,00   \$ 108,000   New Building   3,300   SF   \$ 300   \$ 990,000   Soft Costs - 25% of Construction Cost   20,00%   \$ 274,500   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,0	Phase Total			14,700	SF		\$	5,687,500
Site Costs   9,000   SF   \$ 12,00   \$ 108,000   New Building   3,300   SF   \$ 300   \$ 990,000   Soft Costs - 25% of Construction Cost   20,00%   \$ 274,500   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,00%   \$ 219,600   \$ 20,0				2 200	an.			
New Building	Phase 3					¢ 12.00	•	100 000
Subtotal								
Soft Costs - 25% of Construction Cost				3,500		Ψ 300		
Phase 4   TRANSITIONAL HOUSING (not prevailing)		Soft Costs - 25% of Construction Cost					\$	274,500
Phase 4   TRANSITIONAL HOUSING (not prevailing)		Contingency				20.00%	\$	219,600
Property Acquisition for D.1 and D.2   \$ 20,000	Phase Total			3,300	SF		\$	1,372,500
Property Acquisition for D.1 and D.2   \$ 20,000	Dhasa 4	TDANSITIONAL HOUSING (not provailing)						
Site Costs	1 mase 4						\$	20,000
D.1 New Building		11000119 11044110111011 1011 1011 1011					_	,,
D.2 Update Existing Residence		Site Costs		10,000	SF	\$ 11.00	\$	110,000
D.2 Remodel Existing Residence				2,000	SF	\$ 250	\$	500,000
D.3 Update Existing Residence   1,850 SF   \$ 150   \$ 277,500   D.2 Remodel Existing Residence   450 SF   \$ 200   \$ 90,000   D.4 Update Existing Residence   1,662 SF   \$ 125   \$ 207,750   Subtotal   \$ 1,662 SF   \$ 125   \$ 207,750   Soft Costs - 25% of Construction Cost   \$ 30,60,688 Contingency   \$ 20.00%   \$ 288,550   \$ 200,00%   \$ 288,500   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,500   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,50,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200,00%   \$ 288,550   \$ 200								7
D.2 Remodel Existing Residence   450 SF   \$200 S   90,000     D.4 Update Existing Residence   1,662 SF   \$125 S   207,750     Subtotal		<u> </u>						
D.4 Update Existing Residence								7
Subtotal   \$ 1,442,750     Soft Costs - 25% of Construction Cost   \$ 360,688     Contingency   \$ 20.00%   \$ 288,550     Phase Total   \$ 8,262   \$ 1,823,438     Phase 5 & 6   PERMANENT AND SUPPORTIVE HOUSING (not prevailing)     Property Acquisition for E.2 for E.3, E.1 Acquisition is in Phase 1   \$ 4,500,000     Site Costs   10,000   SF   \$ 11.00   \$ 110,000     E.1 New Building   6,000   SF   \$ 300   \$ 1,800,000     E.2 Update Existing Apartments   3,200   SF   \$ 150   \$ 480,000     E.2 Update Existing Apartments   3,200   SF   \$ 150   \$ 480,000     E.3 Update Existing Apartments   4,500   SF   \$ 250   \$ 375,000     E.3 Update Existing Apartments   4,500   SF   \$ 150   \$ 675,000     E.3 Remodel for Units   500   SF   \$ 250   \$ 125,000     Subtotal   \$ 3,565,000     Soft Costs - 25% of Construction Cost   \$ 891,250     Contingency   20.00%   \$ 713,000     Phase Total   15,700   SF   \$ 8,956,250     Contingency   20.00%   5 713,000     Phase Total   15,700   SF   \$ 8,956,250     Contingency   20.00%   5 713,000     Contingency   20.00%   20.00%   20.00%   20.00%     Contingency   20.00%		· · · · · · · · · · · · · · · · · · ·						7
Contingency         20.00%         \$ 288,550           Phase Total         8,262         \$ 1,823,438           Phase 5 & 6         PERMANENT AND SUPPORTIVE HOUSING (not prevailing)           Property Acquisition for E.2 for E.3, E.1 Acquisition is in Phase 1         \$ 4,500,000           Site Costs         10,000         SF         \$ 11.00         \$ 110,000           E.1 New Building         6,000         SF         \$ 300         \$ 1,800,000           E.2 Update Existing Apartments         3,200         SF         \$ 150         \$ 480,000           E.2 Addition for Units and Office         1,500         SF         \$ 250         \$ 375,000           E.3 Update Existing Apartments         4,500         SF         \$ 150         \$ 675,000           E.3 Remodel for Units         500         SF         \$ 250         \$ 125,000           Subtotal         \$ 3,565,000         \$ 891,250           Contingency         20.00%         \$ 713,000           Phase Total				-,			_	
Phase Total         8,262         \$ 1,823,438           Phase 5 & 6         PERMANENT AND SUPPORTIVE HOUSING (not prevailing)           Property Acquisition for E.2 for E.3, E.1 Acquisition is in Phase 1         \$ 4,500,000           Site Costs         10,000 SF         \$ 11.00         \$ 110,000           E.1 New Building         6,000 SF         \$ 300         \$ 1,800,000           E.2 Update Existing Apartments         3,200 SF         \$ 150         \$ 480,000           E.2 Addition for Units and Office         1,500 SF         \$ 250         \$ 375,000           E.3 Update Existing Apartments         4,500 SF         \$ 150         \$ 675,000           E.3 Remodel for Units         500 SF         \$ 250         \$ 125,000           Subtotal         \$ 3,565,000           Soft Costs - 25% of Construction Cost         \$ 891,250           Contingency         20.00%         \$ 713,000           Phase Total		Soft Costs - 25% of Construction Cost					\$	360,688
Phase 5 & 6   PERMANENT AND SUPPORTIVE HOUSING (not prevailing)		Contingency				20.00%	\$	288,550
Property Acquisition for E.2 for E.3, E.1 Acquisition is in Phase 1	Phase Total			8,262			\$	1,823,438
Property Acquisition for E.2 for E.3, E.1 Acquisition is in Phase 1	Phase 5 & 6	PERMANENT AND SUPPORTIVE HOUSING (not prevailing)						
E.1 New Building	I muse 5 to 0						\$	4,500,000
E.1 New Building								
E.2 Update Existing Apartments   3,200 SF   \$ 150 S   480,000     E.2 Addition for Units and Office   1,500 SF   \$ 250 S   375,000     E.3 Update Existing Apartments   4,500 SF   \$ 150 S   675,000     E.3 Remodel for Units   500 SF S 250 S   125,000     Subtotal   \$ 3,565,000 Sept S 250 S   125,000     Soft Costs - 25% of Construction Cost S   891,250 S     Contingency   20,00% S   713,000     Phase Total   15,700 SF S   8,956,250								
E.2 Addition for Units and Office								
E.3 Update Existing Apartments								1
E.3 Remodel for Units   500 SF   \$ 250   \$ 125,000								
Subtotal   \$ 3,565,000     Soft Costs - 25% of Construction Cost   \$ 891,250     Contingency   20.00%   \$ 713,000     Phase Total   15,700   SF   \$ 8,956,250								
Contingency         20.00%         \$ 713,000           Phase Total         15,700 SF         \$ 8,956,250							\$	
Phase Total 15,700 SF \$ 8,956,250								
		Contingency				20.00%		
GRAND TOTAL ALL PHASES 66.962 SF \$ 30.350.888	Phase Total			15,700	SF		\$	8,956,250
	GRAND TOT	AL ALL PHASES		66,962	SF_		<b>S</b> _	30,350,888

# **COST SCENARIOS**

# • Conservative-Reflects current project budget (\$30M)

- o 33% (\$10M)
  - Government/Local Government
    - \$5M Secured
    - \$5M Most Likely Secured
- o 33% (\$10M)
  - Board or Board Contacts
- o 33%(\$10M)
  - Foundations/Corporations

# • Moderate-Most likely (\$40M)

- o 33% (\$13.3M)
  - Government/Local Government
    - \$5M Secured
    - \$5M Most Likely Secured
- o 33% (\$13.3M)
  - Board or Board Contacts
- o 33% (\$13.3M)
  - Foundations/Corporations

# • Aggressive-Massive land acquisition and development (\$60M)

- o 33% (\$20M)
  - Government/Local Government
    - \$5M Secured
    - \$5M Most Likely Secured
- o 33% (\$20M)
  - Board or Board Contacts
- o 33%(\$20M)
  - Foundations/Corporations

# **LETS** GET TO WORK



Ignited by faith, we live out God's love by embracing, equipping, and empowering vulnerable people in Southern California

# **VALUES**

Sharing the love of Christ, we seek to form a community where the vulnerable are safer and stronger, the dependent are self-sustaining, the isolated dwell in community, and the weary are given hope.

Compassion, Advocacy, Respect, Collaboration, Innovation, & Stewardship



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